



Elko Convention & Visitors Authority
BOARD OF DIRECTORS REGULAR MEETING
MINUTES

Elko Convention Center, Cedar Room
700 Moren Way, Elko, NV 89801.

TUESDAY, DECEMBER 6, 2022 8:30AM P.S.T

MINUTES

NOTICE: In accordance with NRS 241, the Board may: 1) Change the order of the agenda, 2) Combine two or more agenda items for consideration, 3) Remove an item from the agenda or delay discussion relating to an item on the agenda at any time, 4) If the agenda is not completed, recess the meeting, and continue on another specified date and time. The public can comment on any agenda item by being acknowledged by the Chair while the Board considers that agenda item. This Agenda, for this meeting of the Elko Convention and Visitors Authority, has been properly posted for this date and time in accordance with NRS 241 requirements.

I. CALL TO ORDER

Board of Directors Delmo Andreozzi called the meeting to order at 8:38 am.

II. ROLL CALL

*ECVA Board Members Present: Delmo Andreozzi
Chip Stone
Matt McCarty*

*ECVA Board Members Absent: Dave Zornes
Toni Jewell*

*ECVA Staff Present: Annette Kerr, Executive Director
Michelle Cromwell, Administrative Assistant*

*Visitors: Richard Fale (via Zoom)
Patricia Anderson
Doris Toothman*

III. PLEDGE OF ALLEGIANCE

IV. COMMENTS BY THE GENERAL PUBLIC

Pursuant to NRS 241, this time is devoted to comments by the general public, if any, and discussion of those comments. No action may be taken upon a matter raised under this item on the agenda until the matter itself has been specifically included on a successive agenda and identified to be an action item.

NON-ACTION ITEM

No public comments were received.

V. APPROVAL OF MINUTES

- A. Approval of November 15, 2022 Minutes

FOR POSSIBLE ACTION

Member Stone motioned for approval of the November 15, 2022, Board of Directors meeting Minutes. Member McCarty seconded the motion. Motion carried (3-0)

VI. OLD BUSINESS

- A. Update, status, and comments from Richard Fale, Championship Rugby League, on the USA National 9S Rugby Elko Cup, including the cancellation of the November 12, 2022 games, and matters related thereto.

FOR POSSIBLE ACTION

Richard Fale from Championship Rugby League was available via Zoom and started with wanting to clarify that the games that were to take place in Elko were postponed and not canceled due to the weather. Fale said that there were 14 teams that played in the Winnemucca Cup in October. Fale said there were ten (10) hours of games and that the cold made it very challenging. Fale stated that ten (10) hours of games during the cold was not the right time. Fale was asked by the teams that they played when the weather was warmer. Fale stated that they were looking for days 65 degrees or warmer and were looking at March or April of 2023. Fale stated that this was a growing progress. Mr. Fale said he met with ECVA's Executive Director Kerr and Tourism and Marketing Manager Lester in September and brought them the trophy for the Elko Cup, gave them an update and that at that time they were still planning on playing the games scheduled for November. Fale said that since then Salt Lake had stepped in to help with providing fields. Fale stated that he could get a decent amount of pushback on his end to giving the \$30,000 back to the ECVA. Fale stated that he could write a check back, but then he could not guarantee a commitment.

Member Stone asked Fale if the \$30,000 that was given to the Championship League was still in the bank. Fale stated that, yes the money from the ECVA was still in the bank. Member Stone stated that leading up to the event he has seen zero advertising on the games and that he wanted to see the community involved. Member Stone stated that you don't put on a big event and not advertise thirty (30) days ahead of time and then just disappear.

Member Andreozzi stated to Fale that having games in November was going to be cold was mentioned to Fale when he was originally here and at that time Fale said they would not have a problem with the cold. Member Andreozzi stated that he was a little nervous with the Championship Rugby League receiving the \$30,000 from the ECVA and not having the games or seeing the money being used for advertising. Member Andreozzi stated that he would feel better if the ECVA would have the money in the bank and control of to reimburse the Championship Rugby League as the money was used.

Member McCarty questioned that on the Championship Rugby League's Facebook page it said that they were postponing the games in Elko to July. Member McCarty told Fale that he was concerned with the lack of communication from Mr. Fale and the Championship Rugby League.

Member McCarty stated that he was excited to see the games come to Elko and that Winnemucca was successful.

No public comment was received.

No action was taken.

- B. Review, consideration, and direction for staff regarding continued support for Championship Rugby League.

FOR POSSIBLE ACTION

Member Andreozzi stated that because of the discussion that took place in the agenda item before that he felt that a motion could be made.

No public comment was received.

Member McCarty moved to modify July 7, 2022 Letter of Support from an up-front payment schedule to a reimbursable schedule for costs directly related to the Championship Rugby League games held within Elko County and within a time period that does not extend 60 days beyond the Elko Convention and Visitors Authority fiscal year. This support is conditioned upon repayment of the previously advanced \$30,000 no later than January 31, 2023. Additionally, same letter to include a support period of no less than three years and to also include a signature line indicating receipt and agreement to the Letter of Support. The support from the Elko Convention and Visitors Authority is intended to lead to developing support for the sport of Rugby League, leading to a successful bid for the 2029 Rugby League World Cup to be held in the United States. Member Stone seconded. Motion passed. (3-0)

- C. Discussion, consideration, and possible direction for bids received relating to the capital improvements involving new stage lighting and upgrades to theater sound system and matters related thereto.

FOR POSSIBLE ACTION

Executive Director Kerr told the board that the bid ran for six (6) weeks and she had only received one (1) bid. Kerr commented that the current budget amount was not conducive to the bid. Kerr mentioned that the budgeted amount for new stage lighting and upgrades to the theater sound system was budgeted eleven (11) years ago.

Member Andreozzi stated that this capital improvement was something that has been long overdue.

No public comment was received.

Member McCarty moved to reject the current bid received relating to the capital improvements involving new stage lighting and upgrades to theater sound system and to augment the budget for capital improvements involving new stage and theater lighting up to \$350,000, while also allowing for the Executive Director to use discretion to address safety concerns in providing lighting for events. Upon augmentation, staff is directed to open a bid process no later than January 20, 2023. Member Stone seconded. Motion passed. (3-0)

VII. NEW BUSINESS

- A. Presentation and recognition of Matt McCarty for his eight years of service as an Elko Convention and Visitors Authority Board Member.

FOR POSSIBLE ACTION

Member Andreozzi commented that he thought Member McCarty had been on the ECVA board longer than eight (8) years.

Executive Director Kerr stated that looking at what records she could find was eight (8) years.

Member McCarty stated that he started on the ECVA board in 2013.

Members Andreozzi and Stone both thanked Member McCarty for his dedication to the ECVA for the past ten (10) years and wished him luck.

Member Andreozzi presented Member McCarty with a plaque.

No action was taken.

VIII. REPORTS

- A. Marketing, Convention & Tourism: Review of the Marketing & Sales Report.

NON-ACTION ITEM

- B. Events and Catering: Update on current events and meeting reservations for November 2022.

NON-ACTION ITEM

- C. Facilities: Update on facility projects and work.

NON-ACTION ITEM

No discussion took place on the reports.

IX. ECVA BOARD AND STAFF COMMENTS:

This time is devoted to comments by the Elko Convention and Visitors Authority Board of Directors/and or Staff for general information or update purposes. No action may be taken upon a matter raised under this item of the agenda until the matter itself has been specifically included on a successive agenda and identified to be an action item.

NON-ACTION ITEM

X. COMMENTS BY THE GENERAL PUBLIC

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XI. MEETING SCHEDULE

The next Board of Directors meeting is scheduled for January 24, 2023 at 8:30am.

FOR POSSIBLE ACTION

XII. ADJOURNMENT

FOR POSSIBLE ACTION

Member Andreozzi adjourned meeting at 10:42AM

ELKO CONVENTION AND VISITORS AUTHORITY IS AN EQUAL OPPORTUNITY PROVIDER AND EMPLOYER.