

ELKO CONVENTION & VISITORS AUTHORITY
 QUARTERLY REVENUE AND EXPENDITURE REPORT
 PERIOD END: 09/30/23

	AMOUNT THIS QUARTER	YEAR TO-DATE
<u>REVENUES</u>		
Room Tax	156,328.11	156,328.11
Consolidated Tax Revenue	32,616.36	32,616.36
Interest Income	37,725.32	37,725.32
Miscellaneous Revenue	100.59	100.59
Room Tax	82,277.95	82,277.95
Grant Revenues	7,500.00	7,500.00
Room Tax	49,366.77	49,366.77
Room Tax Revenue - Balloon Payment	98,733.55	98,733.55
Ad Valorem Tax	172,774.86	172,774.86
Interest Income	885.18	885.18
Auditorium Rental Revenue-Convention Ctr	5,850.00	5,850.00
Facility Rental Revenue-Convention Ctr	30,065.00	30,065.00
Booth Space Rental Revenue-Convention Ctr	760.00	760.00
Utility Rental Fee-Convention Ctr	975.00	975.00
ECVA Catering Revenue-Convention Ctr	1,665.00	1,665.00
Audio Visual Revenue-Convention Ctr	2,855.00	2,855.00
Catering Fees 12%-Convention Ctr	2,143.17	2,143.17
Damage/Cleanup Fees-Convention Ctr	800.00	800.00
Facility Set up Fees-Convention Ctr	2,500.00	2,500.00
Equipment Rental Fees-Convention Ctr	865.00	865.00
Copies Revenue-Convention Ctr	4.00	4.00
Facility Rental Revenue-Conference Ctr	31,915.00	31,915.00
Booth Space Rental Revenue-Conference Ctr	1,200.00	1,200.00
Utility Rental Fee-Conference Ctr	575.00	575.00
ECVA Catering Revenue-Conference Ctr	1,047.00	1,047.00
Audio Visual Revenue-Conference Center	490.00	490.00
Catering Fees 12%-Conference Ctr	5,031.02	5,031.02
Facility Set up Fees-Conference Ctr	2,050.00	2,050.00
Equipment Rental Fees-Conference Ctr	1,365.00	1,365.00
Booth Space Rental Revenue-Mine Expo	-950.00	-950.00
Booth Space Rental-Pop Con	1,250.00	1,250.00
Equipment Rental Fees-Pop Con	45.00	45.00
Sales Revenue-Pop Con	2,597.67	2,597.67
Facility Rent Sponsorship-Convention Ctr	-5,406.50	-5,406.50
Facility Rental Discount 25%-Convention Ctr	-1,897.50	-1,897.50
Facility Rental Discount 40%-Convention Ctr	-1,370.00	-1,370.00

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Facility Rent Sponsorship-Conference Ctr	-2,760.00	-2,760.00
Facility Rental Discount 25%-Conference Ctr	-1,802.50	-1,802.50
SUB-TOTALS REVENUE	720,170.05	720,170.05
TRANSFERS IN	300,000.00	300,000.00
SUB TOTAL REVENUE	1,020,170.05	1,020,170.05
BEGINNING FUND BALANCE	6,776,628.24	6,776,628.24
TOTAL RESOURCES	7,796,798.29	7,796,798.29

EXPENDITURES

Bank Fees	25.00	25.00
Bank Fee	10.00	10.00
Advertising - Grant Funded	87,649.34	87,649.34
Print Media	5,458.00	5,458.00
Video Production/Photography	4,960.00	4,960.00
Promotional Material	4,052.69	4,052.69
Notice of Funding Opportunity	31,196.00	31,196.00
Signage, Billboards	4,050.00	4,050.00
Advertising - TV	17,392.90	17,392.90
Consumer/ Trade Shows	3,847.66	3,847.66
Familiarization Tours	921.11	921.11
Capital Outlay	18,279.91	18,279.91
Salaries-Convention Ctr	151,001.08	151,001.08
Salaries-Marketing	40,322.91	40,322.91
PERS Retirement-Convention Ctr	45,579.23	45,579.23
Health Insurance-Convention Ctr	25,280.38	25,280.38
Medicare Expense-Convention Ctr	2,162.93	2,162.93
Workman's Comp Insurance-Convention Ctr	6,326.60	6,326.60
Nevada Unemployment Insurance-Convention Ctr	1,004.68	1,004.68
Social Security-Convention Ctr	434.21	434.21
PERS-Mktg.	12,721.33	12,721.33
Health-Mktg.	6,012.00	6,012.00
Medicare-Mktg	581.66	581.66
Workman's Comp Insurance-Mktg.	1,581.65	1,581.65
Nevada Unemployment Insurance-Mktg.	186.78	186.78
Office Supplies-Convention Ctr	777.23	777.23
Postage & Freight-Convention Ctr	660.93	660.93
Travel & Transportation-Convention Ctr	42.15	42.15
Meals & Lodging-Convention Ctr	1,660.58	1,660.58
Dues & Subscriptions-Convention Ctr	629.98	629.98
Break Room Supplies-Convention Ctr	306.75	306.75

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Miscellaneous Expense-Convention Ctr	112.72	112.72
Education & Training-Convention Ctr	172.08	172.08
Leases-Convention Ctr	1,411.04	1,411.04
Catering-Convention Ctr	3,205.02	3,205.02
Audio Visual & Fees Expense-Convention Ctr	8,402.84	8,402.84
Small Tools & Misc Equipment-Convention Ctr	81.71	81.71
Maintenance Supplies-Convention Ctr	3,873.19	3,873.19
Vehicle Maintenance-Convention Ctr	488.62	488.62
Equipment & Building Maintenance-Convention Ctr	1,660.27	1,660.27
Grounds Maintenance-Convention Ctr	5,482.61	5,482.61
Communications-Convention Ctr	6,102.03	6,102.03
Water & Sewer-Convention Ctr	2,432.52	2,432.52
Electrical Power-Convention Ctr	19,961.71	19,961.71
Natural Gas-Convention Ctr	3,027.94	3,027.94
Sanitation-Convention Ctr	719.62	719.62
Auditing & Accounting Services-Convention Ctr	26,085.00	26,085.00
Legal & Professional Fees-Convention Ctr	705.00	705.00
Bank Fees-Convention Ctr	2,103.51	2,103.51
Temporary Workers-Convention Ctr	260.82	260.82
Advertising-Convention Ctr	694.95	694.95
Capital Outlay-Convention Ctr	3,803.54	3,803.54
Leases-Conference Ctr	620.54	620.54
Catering-Conference Ctr	305.63	305.63
Audio Visual & Fees Expense-Conference Ctr	469.96	469.96
Small Tools & Misc Equipment-Conference Ctr	235.60	235.60
Maintenance Supplies-Conference Ctr	1,596.56	1,596.56
Equipment & Building Maintenance-Conference Ctr	408.52	408.52
Grounds Maintenance-Conference Ctr	173.14	173.14
Communications-Conference Ctr	3,150.00	3,150.00
Water & Sewer-Conference Ctr	1,429.66	1,429.66
Electrical Power-Conference Ctr	11,125.05	11,125.05
Natural Gas-Conference Ctr	4,008.81	4,008.81
Sanitation-Conference Ctr	629.62	629.62
Building Use Fee-Conference Ctr	15,381.51	15,381.51
Debt Principle-Conference Ctr	61,232.52	61,232.52
Debt Interest-Conference Ctr	80,189.04	80,189.04
Meals & Lodging Expense-Mine Expo	-9.00	-9.00
Exhibitors Services-Mine Expo	23,641.32	23,641.32
Opening Reception Expenses-Mine Expo	630.93	630.93
Advertising-Mine Expo	24.50	24.50
Travel & Transportation-Pop Con	5,236.48	5,236.48
Meals & Lodging-Pop Con	4,023.56	4,023.56
Miscellaneous Expense-Pop Con	1,845.03	1,845.03
Taxes & Licenses-Pop Con	342.50	342.50

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Awards-Pop Con	3,606.50	3,606.50
Judges Celebrities and Creators Expense-Pop Con	18,776.10	18,776.10
Advertising & Promotions-Pop Con	15,468.76	15,468.76
Advertising-Festival of Trees	24.50	24.50
Advertising-Festival of Trees	435.51	435.51
Website Services	2,100.00	2,100.00
MRO-Maintenance, Repair & Optimization	2,788.05	2,788.05
Transfers Out	300,000.00	300,000.00
SUB-TOTAL EXPENDITURES	<u>1,125,793.31</u>	<u>1,125,793.31</u>
ENDING FUND BALANCE	<u>6,671,004.98</u>	<u>6,671,004.98</u>
TOTAL EXPENDITURES & FUND BALANCE	<u><u>7,796,798.29</u></u>	<u><u>7,796,798.29</u></u>

A complete detailed record is available at the Elko Convention & Visitors Authority's Office
 Office Hours Monday - Friday 8:00 A.M. until 4:30 P.M.
 Telephone Number 775-738-4091