

ELKO CONVENTION & VISITORS AUTHORITY
 QUARTERLY REVENUE AND EXPENDITURE REPORT
 PERIOD END: 12/31/23

<u>REVENUES</u>	AMOUNT THIS QUARTER	YEAR TO-DATE
Room Tax	184,398.83	340,726.94
Consolidated Tax Revenue	97,849.08	130,465.44
Interest Income	43,375.20	81,100.52
Miscellaneous Revenue	0.00	100.59
Room Tax	97,052.03	179,329.98
Grant Revenues	32,500.00	40,000.00
Room Tax	58,231.22	107,597.99
Room Tax Revenue - Balloon Payment	116,462.42	215,195.97
Ad Valorem Tax	115,882.31	288,657.17
Interest Income	887.41	1,772.59
Auditorium Rental Revenue-Convention Ctr	2,900.00	8,750.00
Facility Rental Revenue-Convention Ctr	31,862.50	61,927.50
Booth Space Rental Revenue-Convention Ctr	0.00	760.00
Utility Rental Fee-Convention Ctr	1,750.00	2,725.00
ECVA Catering Revenue-Convention Ctr	1,875.00	3,540.00
Audio Visual Revenue-Convention Ctr	3,825.00	6,680.00
Catering Fees 12%-Convention Ctr	5,989.72	8,132.89
Damage/Cleanup Fees-Convention Ctr	400.00	1,200.00
Facility Set up Fees-Convention Ctr	1,975.00	4,475.00
Equipment Rental Fees-Convention Ctr	1,410.00	2,275.00
Copies Revenue-Convention Ctr	8.30	12.30
Facility Rental Revenue-Conference Ctr	23,877.50	55,792.50
Booth Space Rental Revenue-Conference Ctr	0.00	1,200.00
Utility Rental Fee-Conference Ctr	1,825.00	2,400.00
ECVA Catering Revenue-Conference Ctr	609.00	1,656.00
Audio Visual Revenue-Conference Center	270.00	760.00
Catering Fees 12%-Conference Ctr	6,800.76	11,831.78
Damage/Cleanup Fees- Conference Ctr	1,400.00	1,400.00
Facility Set up Fees-Conference Ctr	1,900.00	3,950.00
Equipment Rental Fees-Conference Ctr	2,699.00	4,064.00
Event Revenue - Festival of Trees	50,885.00	50,885.00
Booth Space Rental Revenue-Mine Expo	0.00	-950.00
Booth Space Rental-Pop Con	0.00	1,250.00
Equipment Rental Fees-Pop Con	0.00	45.00
Sales Revenue-Pop Con	0.00	2,597.67
Facility Rent Sponsorship-Convention Ctr	0.00	-5,406.50

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Facility Rental Discount 25%-Convention Ctr	-1,287.50	-3,185.00
Facility Rental Discount 40%-Convention Ctr	0.00	-1,370.00
Facility Rent Sponsorship-Conference Ctr	0.00	-2,760.00
Facility Rental Discount 25%-Conference Ctr	-2,282.50	-4,085.00
SUB-TOTALS REVENUE	<u>885,330.28</u>	<u>1,605,500.33</u>
TRANSFERS IN	0.00	300,000.00
SUB TOTAL REVENUE	<u>885,330.28</u>	<u>1,905,500.33</u>
BEGINNING FUND BALANCE	<u>6,839,448.00</u>	<u>6,839,448.00</u>
TOTAL RESOURCES	<u><u>7,724,778.28</u></u>	<u><u>8,744,948.33</u></u>

EXPENDITURES

Bank Fees	0.00	25.00
Bank Fee	0.00	10.00
Advertising - Grant Funded	6,849.78	94,499.12
Print Media	7,467.62	12,925.62
Video Production/Photography	0.00	4,960.00
Promotional Material	137.90	6,190.59
Subscriptions/Dues/Fees	0.00	3,603.00
Notice of Funding Opportunity	7,187.23	38,383.23
Signage, Billboards	4,050.00	8,100.00
Advertising - TV	6,576.70	23,969.60
Consumer/ Trade Shows	1,467.89	5,258.05
Convention Marketing	219.00	219.00
Familiarization Tours	0.00	921.11
Capital Outlay	27,504.12	45,784.03
Salaries-Convention Ctr	132,461.59	269,348.54
Salaries-Marketing	35,478.37	71,228.62
PERS Retirement-Convention Ctr	41,961.28	82,792.25
Health Insurance-Convention Ctr	24,825.62	50,106.00
Medicare Expense-Convention Ctr	1,894.09	3,813.29
Workman's Comp Insurance-Convention Ctr	4,482.20	10,808.80
Nevada Unemployment Insurance-Convention Ctr	425.03	1,366.28
Social Security-Convention Ctr	148.45	500.57
PERS-Mktg.	11,393.32	22,576.32
Health-Mktg.	6,012.00	12,024.00
Medicare-Mktg	511.41	1,014.11
Workman's Comp Insurance-Mktg.	1,120.55	2,702.20
Nevada Unemployment Insurance-Mktg.	0.00	166.23
Social Security-Mktg	0.00	-26.59

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Office Supplies-Convention Ctr	566.43	1,326.99
Postage & Freight-Convention Ctr	401.18	1,062.11
Travel & Transportation-Convention Ctr	100.15	142.30
Meals & Lodging-Convention Ctr	603.97	1,984.91
Dues & Subscriptions-Convention Ctr	1,501.78	2,131.76
Break Room Supplies-Convention Ctr	159.00	465.75
Miscellaneous Expense-Convention Ctr	97.80	77.18
Education & Training-Convention Ctr	1,364.00	1,536.08
Leases-Convention Ctr	1,660.27	3,245.70
Catering-Convention Ctr	5,032.00	7,784.58
Taxes & Licenses-Convention Ctr	111.47	111.47
Audio Visual & Fees Expense-Convention Ctr	1,007.39	9,410.23
Small Tools & Misc Equipment-Convention Ctr	1,954.57	2,036.28
Maintenance Supplies-Convention Ctr	4,029.55	7,902.74
Vehicle Maintenance-Convention Ctr	2,178.21	2,666.83
Equipment & Building Maintenance-Convention Ctr	8,821.11	10,481.38
Grounds Maintenance-Convention Ctr	12,571.74	18,054.35
Communications-Convention Ctr	7,991.15	14,093.18
Water & Sewer-Convention Ctr	1,621.68	4,054.20
Electrical Power-Convention Ctr	10,831.78	30,793.49
Natural Gas-Convention Ctr	13,801.10	16,829.04
Sanitation-Convention Ctr	629.62	1,349.24
Auditing & Accounting Services-Convention Ctr	8,540.00	34,625.00
Legal & Professional Fees-Convention Ctr	1,553.25	2,258.25
Building & Liability Insurance-Convention Ctr	0.00	44,068.74
Bank Fees-Convention Ctr	2,611.73	4,715.24
Temporary Workers-Convention Ctr	0.00	260.82
Advertising-Convention Ctr	268.70	963.65
Sponsorships/Contributions-Convention Ctr	4,250.00	4,250.00
Capital Outlay-Convention Ctr	0.00	3,803.54
Leases-Conference Ctr	660.54	1,281.08
Catering-Conference Ctr	23.05	328.68
Audio Visual & Fees Expense-Conference Ctr	187.88	657.84
Small Tools & Misc Equipment-Conference Ctr	86.92	322.52
Maintenance Supplies-Conference Ctr	2,700.64	4,297.20
Equipment & Building Maintenance-Conference Ctr	529.85	938.37
Grounds Maintenance-Conference Ctr	349.51	522.65
Communications-Conference Ctr	3,025.50	6,175.50
Water & Sewer-Conference Ctr	560.00	1,989.66
Electrical Power-Conference Ctr	5,551.31	16,676.36
Natural Gas-Conference Ctr	6,500.42	10,509.23
Sanitation-Conference Ctr	629.62	1,259.24
Building & Liability Insurance-Conference Ctr	0.00	44,064.74

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Building Use Fee-Conference Ctr	15,381.51	30,763.02
Debt Principle-Conference Ctr	61,962.39	123,194.91
Debt Interest-Conference Ctr	79,459.17	159,648.21
Meals & Lodging Expense-Mine Expo	0.00	-9.00
Exhibitors Services-Mine Expo	24,947.00	48,588.32
Opening Reception Expenses-Mine Expo	0.00	630.93
Advertising-Mine Expo	0.00	24.50
Travel & Transportation-Pop Con	0.00	5,236.48
Meals & Lodging-Pop Con	111.54	7,314.85
Miscellaneous Expense-Pop Con	0.00	1,845.03
Taxes & Licenses-Pop Con	0.00	342.50
Awards-Pop Con	0.00	3,606.50
Judges Celebrities and Creators Expense-Pop Con	0.00	18,776.10
Advertising & Promotions-Pop Con	50.00	15,518.76
Meals & Lodging Expense-Festival of Trees	499.41	499.41
Bank Fees-Festival of Trees	3,229.51	3,229.51
Charity Partners-Festival of Trees	44,120.00	44,120.00
Services & Supplies-Festival of Trees	616.53	616.53
Advertising-Festival of Trees	717.78	742.28
Advertising-Festival of Trees	0.00	435.51
Website Services	359.50	2,559.50
MRO-Maintenance, Repair & Optimization	0.00	2,788.05
Transfers Out	0.00	300,000.00
SUB-TOTAL EXPENDITURES	<u>668,693.36</u>	<u>1,865,248.97</u>
ENDING FUND BALANCE	<u>6,879,699.36</u>	<u>6,879,699.36</u>
TOTAL EXPENDITURES & FUND BALANCE	<u><u>7,548,392.72</u></u>	<u><u>8,744,948.33</u></u>

A complete detailed record is available at the Elko Convention & Visitors Authority's Office
 Office Hours Monday - Friday 8:00 A.M. until 4:30 P.M.
 Telephone Number 775-738-4091