

ELKO CONVENTION & VISITORS AUTHORITY
 QUARTERLY REVENUE AND EXPENDITURE REPORT
 PERIOD END: 03/31/2024

<u>REVENUES</u>	AMOUNT THIS QUARTER	YEAR TO-DATE
Room Tax	134,179.75	474,906.69
Consolidated Tax Revenue	97,849.08	228,314.52
Interest Income	41,813.83	122,914.35
Miscellaneous Revenue	116.88	217.47
Room Tax	70,620.92	249,950.90
Grant Revenues	0.00	40,000.00
Room Tax	42,372.56	149,970.55
Room Tax Revenue - Balloon Payment	84,745.11	299,941.08
Ad Valorem Tax	156,776.12	445,433.29
Interest Income	877.60	2,650.19
Auditorium Rental Revenue-Convention Ctr	16,219.00	24,969.00
Facility Rental Revenue-Convention Ctr	59,760.75	121,688.25
Booth Space Rental Revenue-Convention Ctr	5,280.00	6,040.00
Utility Rental Fee-Convention Ctr	700.00	3,425.00
ECVA Catering Revenue-Convention Ctr	3,529.00	7,069.00
Audio Visual Revenue-Convention Ctr	4,285.00	10,965.00
Catering Fees 12%-Convention Ctr	10,978.48	19,111.37
Damage/Cleanup Fees-Convention Ctr	575.00	1,775.00
Facility Set up Fees-Convention Ctr	2,525.00	7,000.00
Equipment Rental Fees-Convention Ctr	2,069.00	4,344.00
Copies Revenue-Convention Ctr	0.00	12.30
Facility Rental Revenue-Conference Ctr	66,110.00	121,902.50
Booth Space Rental Revenue-Conference Ctr	0.00	1,200.00
Utility Rental Fee-Conference Ctr	1,850.00	4,250.00
ECVA Catering Revenue-Conference Ctr	2,655.00	4,311.00
Audio Visual Revenue-Conference Center	1,255.00	2,015.00
Catering Fees 12%-Conference Ctr	11,003.28	22,835.06
Damage/Cleanup Fees-Conference Ctr	25.00	1,425.00
Facility Set up Fees-Conference Ctr	2,450.00	6,400.00
Equipment Rental Fees-Conference Ctr	5,045.00	9,109.00
Booth Space Rental Revenue-Mine Expo	80,770.00	79,820.00
Equipment Rental Fees-Mine Expo	1,400.00	1,400.00
Sponsorships-Mine Expo	40,500.00	40,500.00
Banner & Program Advertising-Mine Expo	2,450.00	2,450.00
Golf Sponsor-Mine Expo	49,250.00	49,250.00
Booth Space Rental-Pop Con	0.00	1,250.00

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Equipment Rental Fees-Pop Con	0.00	45.00
Sales Revenue-Pop Con	0.00	2,597.67
Event Revenue-Festival of Trees	0.00	50,885.00
Facility Rent Sponsorship-Convention Ctr	0.00	-5,406.50
Facility Rental Discount 25%-Convention Ctr	-2,225.50	-5,410.50
Facility Rental Discount 40%-Convention Ctr	-5,624.50	-6,994.50
Facility Rent Sponsorship-Conference Ctr	0.00	-2,760.00
Facility Rental Discount 25%-Conference Ctr	-3,260.00	-7,345.00
Facility Rental Discount 40%-Conference Ctr	-4,385.00	-4,385.00
SUB-TOTALS REVENUE	<u>984,541.36</u>	<u>2,590,041.69</u>
TRANSFERS IN	<u>0.00</u>	<u>300,000.00</u>
SUB TOTAL REVENUE	<u>984,541.36</u>	<u>2,890,041.69</u>
BEGINNING FUND BALANCE	<u>6,839,448.00</u>	<u>6,839,448.00</u>
TOTAL RESOURCES	<u><u>7,823,989.36</u></u>	<u><u>9,729,489.69</u></u>

EXPENDITURES

Bank Fees	0.00	25.00
Bank Fees	0.00	10.00
Advertising - Grant Funded	61,998.25	156,497.37
Magazine Advertising	3,900.00	3,900.00
Print Media	10,000.00	22,925.62
Video Production/Photography	9,450.00	14,410.00
Promotional Material	4,845.00	11,058.57
Subscriptions/Dues/Fees	0.00	6,264.00
Notice of Funding Opportunity	4,750.00	43,133.23
Digital/Social Media	3,750.00	6,738.00
Signage, Billboards	1,350.00	9,450.00
Advertising - TV	6,458.70	33,712.40
Advertising - Other	0.00	100.00
Consumer/ Trade Shows	501.25	6,109.00
Convention Marketing	0.00	219.00
Familiarization Tours	570.71	1,616.44
Capital Outlay	1,000.00	46,784.03
Salaries-Convention Ctr	148,331.93	417,680.47
Salaries-Marketing	37,643.90	108,872.52
PERS Retirement-Convention Ctr	49,188.18	131,980.43
Health Insurance-Convention Ctr	25,735.24	75,841.24
Medicare Expense-Convention Ctr	2,225.32	6,038.61

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Workman's Comp Insuranse-Convention Ctr	4,482.20	15,291.00
Nevada Unemployment Insurance-Convention Ctr	926.27	2,292.55
Social Security-Convention Ctr	258.23	758.80
PERS-Mktg.	12,539.98	35,116.30
Health-Mktg.	6,012.00	18,036.00
Medicare-Mktg	542.81	1,556.92
Workman's Comp Insurance-Mktg.	1,120.55	3,822.75
Nevada Unemployment Insurance-Mktg.	224.61	390.84
Social Security-Mktg.	0.00	-26.59
Office Supplies-Convention Ctr	2,043.24	3,848.66
Postage & Freight-Convention Ctr	307.85	1,539.95
Travel & Transportation-Convention Ctr	0.00	142.30
Meals & Lodging-Convention Ctr	562.29	3,031.45
Staff Uniforms-Convention Ctr	194.73	998.79
Dues & Subscriptions-Convention Ctr	1,854.86	3,986.62
Break Room Supplies-Convention Ctr	191.00	656.75
Miscellaneous Expense-Convention Ctr	-127.00	-49.82
Education & Training-Convention Ctr	0.00	1,536.08
Leases-Convention Ctr	1,539.91	4,785.61
Catering-Convention Ctr	6,571.71	14,511.06
Taxes & Licenses-Convention Ctr	329.05	440.52
Audio Visual & Fees Expense-Convention Ctr	739.86	10,351.72
Small Tools & Equipment-Convention Ctr	570.63	2,727.98
Maintenance Supplies-Convention Ctr	4,080.09	12,074.16
Vehicle Maintenance-Convention Ctr	1,351.65	6,677.93
Equipment & Building Maintenance-Convention Ctr	17,476.12	29,645.93
Grounds Maintenance-Convention Ctr	9,789.73	28,308.68
Communications-Convention Ctr	6,355.64	20,458.82
Water & Sewer-Convention Ctr	2,432.52	7,297.56
Electrical Power-Convention Ctr	13,572.54	50,747.16
Natural Gas-Convention Ctr	22,543.51	51,053.94
Sanitation-Convention Ctr	629.62	1,978.86
Auditing & Accounting Services-Convention Ctr	9,348.95	43,973.95
Legal & Professional Fees-Convention Ctr	760.00	3,018.25
Building & Liability Insurance-Convention Ctr	0.00	44,068.74
Bank Fees-Convention Ctr	4,281.56	8,996.80
Temporary Workers-Convention Ctr	2,446.50	2,707.32
Advertising-Convention Ctr	0.00	963.65
Promotions/Tourism-Convention Ctr	0.00	500.00
Promotional Material-Convention Ctr	179.95	179.95
Sponsorships/Contributions-Convention Ctr	5,950.00	11,128.05
Capital Outlay-Convention Ctr	0.00	3,803.54
Leases-Conference Ctr	660.54	1,941.62

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Catering-Conference Ctr	1,355.78	1,684.46
Taxes & Licenses-Conference Ctr	0.00	200.00
Audio Visual & Fees Expense-Conference Ctr	604.72	1,262.56
Small Tools & Equipment-Conference Ctr	99.78	472.20
Maintenance Supplies-Conference Ctr	3,385.78	7,682.98
Equipment & Building Maintenance-Conference Ctr	1,957.65	3,416.02
Grounds Maintenance-Conference Ctr	0.00	522.65
Communications-Conference Ctr	3,150.00	9,325.50
Water & Sewer-Conference Ctr	775.24	2,994.15
Electrical Power-Conference Ctr	5,417.52	24,827.17
Natural Gas-Conference Ctr	9,165.11	24,139.85
Sanitation-Conference Ctr	629.62	1,888.86
Building & Liability Insurance-Conference Ctr	0.00	44,064.74
Building Use Fee-Conference Ctr	15,381.51	46,144.53
Debt Principle-Conference Ctr	62,700.95	185,895.86
Debt Interest-Conference Ctr	78,720.61	238,368.82
Meals & Lodging Expense-Mine Expo	0.00	-9.00
Exhibitors Services-Mine Expo	2,556.00	51,144.32
Opening Reception Expenses-Mine Expo	0.00	630.93
Advertising-Mine Expo	0.00	24.50
Travel & Transportation-Pop Con	0.00	5,236.48
Meals & Lodging-Pop Con	0.00	7,314.85
Miscellaneous Expense-Pop Con	0.00	1,845.03
Taxes & Licenses-Pop Con	0.00	342.50
Awards-Pop Con	0.00	3,606.50
Judges Celebrities and Creators Expense-Pop Con	0.00	18,776.10
Advertising & Promotions-Pop Con	440.00	15,958.76
Meals & Lodging Expense-Festival of Trees	0.00	499.41
Bank Fees-Festival of Trees	0.00	3,229.51
Charity Partners-Festival of Trees	0.00	44,120.00
Services & Supplies-Festival of Trees	0.00	616.53
Advertising-Festival of Trees	0.00	2,062.28
Advertising-Festival of Trees	0.00	435.51
Website Services	215.50	2,875.00
MRO-Maintenance, Repair & Optimization	0.00	2,788.05
Transfers Out	0.00	300,000.00
SUB-TOTAL EXPENDITURES	<u>700,997.95</u>	<u>2,613,024.69</u>
ENDING FUND BALANCE	<u>7,116,465.00</u>	<u>7,116,465.00</u>
TOTAL EXPENDITURES & FUND BALANCE	<u><u>7,817,462.95</u></u>	<u><u>9,729,489.69</u></u>

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A complete detailed record is available at the Elko Convention & Visitors Authority's Office
Office Hours Monday - Friday 8:00 A.M. until 4:30 P.M.
Telephone Number 775-738-4091