

ELKO CONVENTION & VISITORS AUTHORITY
 QUARTERLY REVENUE AND EXPENDITURE REPORT
 PERIOD END: 06/30/2024

	AMOUNT THIS QUARTER	YEAR TO-DATE
<u>REVENUES</u>		
Room Tax	161,779.01	636,685.70
Consolidated Tax Revenue	97,849.08	326,163.60
Interest Income	27,983.30	150,897.65
Miscellaneous Revenue	104.14	321.61
Room Tax	85,146.85	335,097.75
Grant Revenues	16,699.57	54,199.57
Room Tax	51,088.12	201,058.67
Room Tax Revenue - Balloon Payment	102,176.22	402,117.30
Ad Valorem Tax	123,247.57	568,680.86
Interest Income	599.15	3,249.34
Auditorium Rental Revenue-Convention Ctr	2,499.00	27,468.00
Facility Rental Revenue-Convention Ctr	35,702.50	157,390.75
Booth Space Rental Revenue-Convention Ctr	7,400.00	13,440.00
Utility Rental Fee-Convention Ctr	2,750.00	6,175.00
ECVA Catering Revenue-Convention Ctr	1,880.00	8,949.00
Audio Visual Revenue-Convention Ctr	2,935.00	13,900.00
Catering Fees 12%-Convention Ctr	5,705.52	24,816.89
Damage/Cleanup Fees-Convention Ctr	100.00	1,875.00
Facility Set up Fees-Convention Ctr	1,800.00	8,800.00
Equipment Rental Fees-Convention Ctr	1,225.00	5,569.00
Copies Revenue-Convention Ctr	0.00	12.30
Facility Rental Revenue-Conference Ctr	50,809.50	172,712.00
Booth Space Rental Revenue-Conference Ctr	270.00	1,470.00
Utility Rental Fee-Conference Ctr	1,075.00	5,325.00
ECVA Catering Revenue-Conference Ctr	2,397.00	6,708.00
Audio Visual Revenue-Conference Center	600.00	2,615.00
Catering Fees 12%-Conference Ctr	16,609.28	39,444.34
Damage/Cleanup Fees-Conference Ctr	0.00	1,400.00
Facility Set up Fees-Conference Ctr	2,500.00	8,900.00
Equipment Rental Fees-Conference Ctr	475.00	9,584.00
Booth Space Rental Revenue-Mine Expo	292,767.50	372,587.50
Utility Rental Fee-Mine Expo	2,924.07	2,924.07
Equipment Rental Fees-Mine Expo	6,450.00	7,850.00
Sponsorships-Mine Expo	73,850.00	114,350.00
Banner & Program Advertising-Mine Expo	1,050.00	3,500.00
Golf Tournament Revenue-Mine Expo	65,300.00	65,300.00

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Golf Sponsor-Mine Expo	750.00	50,000.00
Opening Reception Revenue-Mine Expo	16,000.00	16,000.00
Booth Space Rental-Pop Con	0.00	1,250.00
Equipment Rental Fees-Pop Con	0.00	45.00
Sales Revenue-Pop Con	0.00	2,597.67
Event Revenue-Festival of Trees	0.00	50,885.00
Facility Rent Sponsorship-Convention Ctr	-603.00	-6,009.50
Facility Rental Discount 25%-Convention Ctr	-2,905.50	-8,316.00
Facility Rental Discount 40%-Convention Ctr	0.00	-6,994.50
Facility Rent Sponsorship-Conference Ctr	0.00	-2,760.00
Facility Rental Discount 25%-Conference Ctr	-4,901.00	-12,246.00
Facility Rental Discount 40%-Conference Ctr	0.00	-4,385.00
SUB-TOTALS REVENUE	<u>1,254,087.88</u>	<u>3,841,604.57</u>
TRANSFERS IN	<u>375,000.00</u>	<u>675,000.00</u>
SUB TOTAL REVENUE	<u>1,629,087.88</u>	<u>4,516,604.57</u>
BEGINNING FUND BALANCE	<u>6,839,448.00</u>	<u>6,839,448.00</u>
TOTAL RESOURCES	<u>8,468,535.88</u>	<u>11,356,052.57</u>

EXPENDITURES

Bank Fees	0.00	25.00
Bank Fees	0.00	10.00
Advertising - Grant Funded	0.00	122,898.26
Magazine Advertising	453.51	4,353.51
Print Media	4,868.49	27,794.11
Video Production/Photography	114.65	14,524.65
Promotional Material	545.15	11,603.72
Subscriptions/Dues/Fees	0.00	6,264.00
Notice of Funding Opportunity	5,500.00	48,633.23
Digital/Social Media	0.00	6,738.00
Signage, Billboards	0.00	9,450.00
Advertising - TV	8,161.10	45,093.10
Advertising - Other	0.00	100.00
Consumer/ Trade Shows	4,104.79	10,146.53
Convention Marketing	0.00	219.00
Leisure Marketing	110.35	110.35
Familiarization Tours	108.53	1,724.97
Capital Outlay	67,988.23	114,772.26
Salaries-Convention Ctr	131,403.54	549,084.01
Salaries-Marketing	15,015.49	123,888.01

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PERS Retirement-Convention Ctr	45,600.23	177,580.66
Health Insurance-Convention Ctr	25,280.27	101,622.51
Medicare Expense-Convention Ctr	1,878.75	7,917.36
Workman's Comp Insurance-Convention Ctr	4,482.20	19,773.20
Nevada Unemployment Insurance-Convention Ctr	643.95	2,936.50
Social Security-Convention Ctr	0.00	758.80
PERS-Mktg.	1,277.10	36,393.40
Health-Mktg.	3,005.99	20,540.99
Medicare-Mktg	217.73	1,774.65
Workman's Comp Insurance-Mktg.	1,120.55	4,943.30
Nevada Unemployment Insurance-Mktg.	90.10	480.94
Social Security-Mktg.	0.00	-26.59
Office Supplies-Convention Ctr	820.18	4,735.81
Postage & Freight-Convention Ctr	437.75	2,193.39
Travel & Transportation-Convention Ctr	0.00	142.30
Meals & Lodging-Convention Ctr	431.71	3,487.21
Staff Uniforms-Convention Ctr	0.00	998.79
Dues & Subscriptions-Convention Ctr	1,928.26	5,915.88
Break Room Supplies-Convention Ctr	188.00	844.75
Miscellaneous Expense-Convention Ctr	0.00	157.26
Education & Training-Convention Ctr	160.00	1,696.08
Leases-Convention Ctr	2,453.25	7,238.86
Catering-Convention Ctr	2,296.65	17,183.50
Taxes & Licenses-Convention Ctr	1,519.63	1,960.15
Audio Visual & Fees Expense-Convention Ctr	366.10	10,742.81
Small Tools & Equipment-Convention Ctr	1,257.41	3,985.39
Maintenance Supplies-Convention Ctr	2,055.50	14,129.66
Vehicle Maintenance-Convention Ctr	1,486.85	8,428.63
Equipment & Building Maintenance-Convention Ctr	21,268.56	51,585.85
Grounds Maintenance-Convention Ctr	12,258.63	40,567.31
Communications-Convention Ctr	5,802.76	26,271.58
Water & Sewer-Convention Ctr	1,621.68	8,919.24
Electrical Power-Convention Ctr	11,186.46	67,826.31
Natural Gas-Convention Ctr	7,837.63	67,428.57
Sanitation-Convention Ctr	629.62	2,679.68
Auditing & Accounting Services-Convention Ctr	0.00	43,973.95
Legal & Professional Fees-Convention Ctr	0.00	3,018.25
Building & Liability Insurance-Convention Ctr	0.00	44,068.74
Bank Fees-Convention Ctr	9,359.27	18,356.07
Temporary Workers-Convention Ctr	4,094.09	6,801.41
Advertising-Convention Ctr	381.16	1,344.81
Promotions/Tourism-Convention Ctr	0.00	500.00
Promotional Material-Convention Ctr	0.00	179.95

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Sponsorships/Contributions-Convention Ctr	584.16	11,747.44
Capital Outlay-Convention Ctr	0.00	3,803.54
Leases-Conference Ctr	632.36	2,573.98
Catering-Conference Ctr	513.84	2,198.30
Taxes & Licenses-Conference Ctr	0.00	200.00
Audio Visual & Fees Expense-Conference Ctr	366.09	1,628.65
Small Tools & Equipment-Conference Ctr	663.00	1,135.20
Maintenance Supplies-Conference Ctr	1,494.45	9,177.43
Equipment & Building Maintenance-Conference Ctr	4,949.15	8,592.73
Grounds Maintenance-Conference Ctr	0.00	522.65
Communications-Conference Ctr	3,150.00	12,475.50
Water & Sewer-Conference Ctr	671.97	3,666.12
Electrical Power-Conference Ctr	5,745.96	33,140.50
Natural Gas-Conference Ctr	4,614.13	32,392.43
Sanitation-Conference Ctr	629.62	2,518.48
Building & Liability Insurance-Conference Ctr	0.00	44,064.74
Building Use Fee-Conference Ctr	15,381.51	61,526.04
Debt Principle-Conference Ctr	63,448.32	249,344.18
Debt Interest-Conference Ctr	77,973.24	316,342.06
Meals & Lodging Expense-Mine Expo	499.30	490.30
Printing-Mine Expo	1,648.89	1,648.89
Miscellaneous Expense-Mine Expo	-154.00	-154.00
Bank Fees-Mine Expo	16,370.17	16,370.17
Temporary Workers-Mine Expo	13,226.11	13,226.11
Exhibitors Services-Mine Expo	72,179.31	123,323.63
Opening Reception Expenses-Mine Expo	28,293.34	28,924.27
Advertising-Mine Expo	1,768.51	1,793.01
Golf Tournament Expense-Mine Expo	73,291.85	78,223.80
Travel & Transportation-Pop Con	0.00	5,236.48
Meals & Lodging-Pop Con	0.00	7,314.85
Miscellaneous Expense-Pop Con	0.00	1,845.03
Taxes & Licenses-Pop Con	0.00	342.50
Awards-Pop Con	0.00	3,606.50
Judges Celebrities and Creators Expense-Pop Con	0.00	18,776.10
Advertising & Promotions-Pop Con	0.00	15,518.76
Meals & Lodging Expense-Festival of Trees	0.00	499.41
Bank Fees-Festival of Trees	0.00	3,229.51
Charity Partners-Festival of Trees	0.00	44,120.00
Services & Supplies-Festival of Trees	0.00	616.53
Advertising-Festival of Trees	0.00	2,062.28
Advertising-Festival of Trees	0.00	435.51
Website Services	3,466.51	6,541.51
MRO-Maintenance, Repair & Optimization	0.00	2,788.05

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Transfers Out	375,000.00	375,000.00
Transfers Out	<u>0.00</u>	<u>300,000.00</u>
SUB-TOTAL EXPENDITURES	<u>1,178,219.64</u>	<u>3,788,319.79</u>
ENDING FUND BALANCE	<u>7,567,732.78</u>	<u>7,567,732.78</u>
TOTAL EXPENDITURES & FUND BALANCE	<u><u>8,745,952.42</u></u>	<u><u>11,356,052.57</u></u>

A complete detailed record is available at the Elko Convention & Visitors Authority's Office
 Office Hours Monday - Friday 8:00 A.M. until 4:30 P.M.
 Telephone Number 775-738-4091