

ELKO CONVENTION & VISITORS AUTHORITY
 QUARTERLY REVENUE AND EXPENDITURE REPORT
 PERIOD END: 09/30/2024

	AMOUNT THIS QUARTER	YEAR TO-DATE
<u>REVENUES</u>		
Room Tax	183,964.98	183,964.98
Consolidated Tax Revenue	32,616.36	32,616.36
Interest Income	42,686.75	42,686.75
Miscellaneous Revenue	183.17	183.17
Room Tax	96,823.67	96,823.67
Grant Revenues	22,475.38	22,475.38
Room Tax	58,094.20	58,094.20
Room Tax Revenue - Balloon Payment	116,188.41	116,188.41
Ad Valorem Tax	198,925.56	198,925.56
Interest Income	870.27	870.27
Auditorium Rental Revenue-Convention Ctr	4,165.00	4,165.00
Facility Rental Revenue-Convention Ctr	29,690.50	29,690.50
Booth Space Rental Revenue-Convention Ctr	1,160.00	1,160.00
Utility Rental Fee-Convention Ctr	1,150.00	1,150.00
ECVA Catering Revenue-Convention Ctr	2,083.00	2,083.00
Audio Visual Revenue-Convention Ctr	2,805.00	2,805.00
Catering Fees 12%-Convention Ctr	1,497.20	1,497.20
Damage/Cleanup Fees-Convention Ctr	100.00	100.00
Facility Set up Fees-Convention Ctr	1,950.00	1,950.00
Equipment Rental Fees-Convention Ctr	330.00	330.00
Copies Revenue-Convention Ctr	0.00	0.00
Facility Rental Revenue-Conference Ctr	34,121.00	34,121.00
Booth Space Rental Revenue-Conference Ctr	0.00	0.00
Utility Rental Fee-Conference Ctr	1,525.00	1,525.00
ECVA Catering Revenue-Conference Ctr	2,129.00	2,129.00
Audio Visual Revenue-Conference Center	410.00	410.00
Catering Fees 12%-Conference Ctr	2,146.00	2,146.00
Damage/Cleanup Fees-Conference Ctr	250.00	250.00
Facility Set up Fees-Conference Ctr	2,275.00	2,275.00
Equipment Rental Fees-Conference Ctr	1,775.00	1,775.00
Booth Space Rental Revenue-Mine Expo	0.00	0.00
Utility Rental Fee-Mine Expo	0.00	0.00
Equipment Rental Fees-Mine Expo	0.00	0.00
Sponsorships-Mine Expo	0.00	0.00
Banner & Program Advertising-Mine Expo	0.00	0.00
Golf Tournament Revenue-Mine Expo	0.00	0.00

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Golf Sponsor-Mine Expo	0.00	0.00
Opening Reception Revenue-Mine Expo	0.00	0.00
Booth Space Rental-Pop Con	6,000.00	6,000.00
Utility Rental Fees-Pop Con	159.00	159.00
Equipment Rental Fees-Pop Con	200.00	200.00
Sponsorship-Pop Con	1,000.00	1,000.00
Sales Revenue-Pop Con	2,622.64	2,622.64
Event Revenue-Festival of Trees	0.00	0.00
Facility Rent Sponsorship-Convention Ctr	-5,471.00	-5,471.00
Facility Rental Discount 25%-Convention Ctr	-3,048.00	-3,048.00
Facility Rental Discount 40%-Convention Ctr	0.00	0.00
Facility Rent Sponsorship-Conference Ctr	-976.00	-976.00
Facility Rental Discount 25%-Conference Ctr	-864.00	-864.00
Facility Rental Discount 40%-Conference Ctr	0.00	0.00
SUB-TOTALS REVENUE	<u>842,013.09</u>	<u>842,013.09</u>
TRANSFERS IN	<u>0.00</u>	<u>0.00</u>
SUB TOTAL REVENUE	<u>842,013.09</u>	<u>842,013.09</u>
BEGINNING FUND BALANCE	<u>7,725,210.76</u>	<u>7,725,210.76</u>
TOTAL RESOURCES	<u>8,567,223.85</u>	<u>8,567,223.85</u>

EXPENDITURES

Bank Fees	10.00	10.00
Bank Fees	0.00	0.00
Advertising	1,044.36	1,044.36
Advertising - Grant Funded	32,386.31	32,386.31
Magazine Advertising	0.00	0.00
Print Media	4,450.00	4,450.00
Video Production/Photography	0.00	0.00
Promotional Material	0.00	0.00
Subscriptions/Dues/Fees	3,326.25	3,326.25
Notice of Funding Opportunity	32,850.10	32,850.10
Digital/Social Media	9,076.28	9,076.28
Signage, Billboards	0.00	0.00
Advertising - TV	20,876.80	20,876.80
Advertising - Other	0.00	0.00
Consumer/ Trade Shows	700.00	700.00
Convention Marketing	0.00	0.00
Leisure Marketing	9,923.06	9,923.06
Familiarization Tours	447.63	447.63

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Capital Outlay	66,350.50	66,350.50
Salaries-Convention Ctr	162,482.33	162,482.33
Salaries-Marketing	34,405.46	34,405.46
PERS Retirement-Convention Ctr	53,574.81	53,574.81
Health Insurance-Convention Ctr	27,842.97	27,842.97
Medicare Expense-Convention Ctr	2,329.42	2,329.42
Workman's Comp Insurance-Convention Ctr	4,998.20	4,998.20
Nevada Unemployment Insurance-Convention Ctr	482.92	482.92
PERS-Mktg.	9,397.31	9,397.31
Health-Mktg.	5,511.00	5,511.00
Medicare-Mktg	498.88	498.88
Workman's Comp Insurance-Mktg.	1,249.55	1,249.55
Nevada Unemployment Insurance-Mktg.	150.34	150.34
Office Supplies-Convention Ctr	2,308.24	2,308.24
Postage & Freight-Convention Ctr	360.23	360.23
Travel & Transportation-Convention Ctr	0.00	0.00
Meals & Lodging-Convention Ctr	473.14	473.14
Staff Uniforms-Convention Ctr	156.33	156.33
Dues & Subscriptions-Convention Ctr	700.01	700.01
Break Room Supplies-Convention Ctr	285.00	285.00
Miscellaneous Expense-Convention Ctr	0.00	0.00
Education & Training-Convention Ctr	0.00	0.00
Leases-Convention Ctr	1,710.63	1,710.63
Catering-Convention Ctr	1,737.97	1,737.97
Taxes & Licenses-Convention Ctr	358.26	358.26
Audio Visual & Fees Expense-Convention Ctr	1,057.05	1,057.05
Small Tools & Equipment-Convention Ctr	1,504.46	1,504.46
Maintenance Supplies-Convention Ctr	2,247.09	2,247.09
Vehicle Maintenance-Convention Ctr	834.64	834.64
Equipment & Building Maintenance-Convention Ctr	10,390.26	10,390.26
Grounds Maintenance-Convention Ctr	5,846.35	5,846.35
Communications-Convention Ctr	11,597.07	11,597.07
Water & Sewer-Convention Ctr	2,744.62	2,744.62
Electrical Power-Convention Ctr	16,271.66	16,271.66
Natural Gas-Convention Ctr	1,139.38	1,139.38
Sanitation-Convention Ctr	1,432.17	1,432.17
Auditing & Accounting Services-Convention Ctr	14,361.00	14,361.00
Legal & Professional Fees-Convention Ctr	4,505.50	4,505.50
Building & Liability Insurance-Convention Ctr	44,511.17	44,511.17
Bank Fees-Convention Ctr	3,431.60	3,431.60
Temporary Workers-Convention Ctr	1,513.70	1,513.70
Advertising-Convention Ctr	-21.52	-21.52
Promotions/Tourism-Convention Ctr	1,000.00	1,000.00

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Promotional Material-Convention Ctr	0.00	0.00
Sponsorships/Contributions-Convention Ctr	8,231.60	8,231.60
Capital Outlay-Convention Ctr	10,033.70	10,033.70
Leases-Conference Ctr	517.54	517.54
Catering-Conference Ctr	1,565.60	1,565.60
Taxes & Licenses-Conference Ctr	0.00	0.00
Audio Visual & Fees Expense-Conference Ctr	0.00	0.00
Small Tools & Equipment-Conference Ctr	221.65	221.65
Maintenance Supplies-Conference Ctr	1,016.07	1,016.07
Equipment & Building Maintenance-Conference Ctr	1,903.49	1,903.49
Grounds Maintenance-Conference Ctr	27.98	27.98
Communications-Conference Ctr	3,150.00	3,150.00
Water & Sewer-Conference Ctr	1,155.73	1,155.73
Electrical Power-Conference Ctr	6,398.48	6,398.48
Natural Gas-Conference Ctr	430.98	430.98
Sanitation-Conference Ctr	1,432.17	1,432.17
Building & Liability Insurance-Conference Ctr	44,511.18	44,511.18
Building Use Fee-Conference Ctr	15,381.51	15,381.51
Debt Principle-Conference Ctr	64,204.60	64,204.60
Debt Interest-Conference Ctr	77,216.96	77,216.96
Meals & Lodging Expense-Mine Expo	0.00	0.00
Printing-Mine Expo	14.09	14.09
Miscellaneous Expense-Mine Expo	0.00	0.00
Bank Fees-Mine Expo	0.00	0.00
Temporary Workers-Mine Expo	0.00	0.00
Exhibitors Services-Mine Expo	3,605.01	3,605.01
Opening Reception Expenses-Mine Expo	0.00	0.00
Advertising-Mine Expo	164.74	164.74
Golf Tournament Expense-Mine Expo	0.00	0.00
Travel & Transportation-Pop Con	13,255.63	13,255.63
Meals & Lodging-Pop Con	11,664.02	11,664.02
Miscellaneous Expense-Pop Con	966.52	966.52
Taxes & Licenses-Pop Con	563.55	563.55
Bank Fees-Pop Con	217.12	217.12
Awards-Pop Con	3,440.24	3,440.24
Judges Celebrities and Creators Expense-Pop Con	29,459.27	29,459.27
Advertising & Promotions-Pop Con	25,693.27	25,693.27
Meals & Lodging Expense-Festival of Trees	0.00	0.00
Bank Fees-Festival of Trees	0.00	0.00
Charity Partners-Festival of Trees	0.00	0.00
Services & Supplies-Festival of Trees	1,249.00	1,249.00
Advertising-Festival of Trees	453.51	453.51
Website Services	300.00	300.00

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MRO-Maintenance, Repair & Optimization	0.00	0.00
Transfers Out	0.00	0.00
Transfers Out	0.00	0.00
SUB-TOTAL EXPENDITURES	<u>945,265.70</u>	<u>945,265.70</u>
ENDING FUND BALANCE	<u>7,621,958.15</u>	<u>7,621,958.15</u>
TOTAL EXPENDITURES & FUND BALANCE	<u>8,567,223.85</u>	<u>8,567,223.85</u>

A complete detailed record is available at the Elko Convention & Visitors Authority's Office
 Office Hours Monday - Friday 8:00 A.M. until 4:30 P.M.
 Telephone Number 775-738-4091