

## ELKO CONVENTION AND VISITORS AUTHORITY MARKETING/LODGING COMMITTEE

ExploreElko.com

700 Moren Way Elko, NV 89801 Telephone (775) 738-4091 \* Fax (775) 783-2420

## NOTICE OF FUNDING OPPORTUNITY FOR EVENTS July 1 – December 31, 2025

**RELEASE DATE: January 02, 2025** 

Any applicant who would like to be considered for funding must submit a completed and signed application in compliance with the instructions within this Notice of Funding Opportunity. The Elko Convention and Visitors Authority's (ECVA) Marketing/Lodging Committee reviews application requests for recommendation of funding to the ECVA Board of Governors for consideration. This is a semi-annual funding opportunity. For the purpose of funds management and budgeting, the ECVA will provide funds on a reimbursement basis.

#### **APPLICATION DEADLINE: January 31, 2025**

For additional information, please contact:

Michelle Cromwell

<u>Marketing@Elkocva.com</u>

Telephone: (775)738-4091

### The application and NOFO can be accessed at <a href="http://exploreelko.com">http://exploreelko.com</a>

| Originated By:   | Submittal Period:                    | For: Events                                |
|--|--------------------------------------|--|
| Elko Convention Visitors Authority<br>Marketing/Lodging<br>Committee | January 02, thru<br>January 31, 2025 | Held Anytime from: July thru December 2025 |

# ELKO CONVENTON AND VISITORS AUTHORITY MARKETING/LODGING COMMITTEE NOTICE OF FUNDING OPPORTUNITY GUIDLINES

Notice of Funding Type: New Award – July thru December 2025

Any applicant who wants to be considered for funding under this Notice of Funding Opportunity (NOFO) must submit a completed and signed application in compliance with the instructions within this NOFO. The eligible applicants must be in the geographic target area which is limited to the boundaries of the Elko Convention Center and Visitors Authority District in the County of Elko, State of Nevada, USA.

#### **Overview:**

The Elko Convention and Visitors Authority, Marketing Committee receives funding from the City of Elko, NV, City Ordinances, Chapter 6, Transient Lodging Tax, 4-6-10: Allocation and use of Transient Lodging Tax Funds, and 4-6-13 Uses and Purposes of Transient Lodging Tax Proceeds, (F) Marketing/Tourism Promotion on Transient Lodging Tas Fund, (1) To use for marketing and destination development efforts to increase business and leisure travel to Elko on a state, regional, national and international level. The Elko Convention and Visitors Authority will determine the appropriate event marketing campaign to be funded by this tax.

For proper funds management, the ECVA will provide funds on a reimbursement basis. Any and all entities receiving funds awarded by the ECVA will need to submit proof of expenditures for reimbursement of the marketing campaign. (see Performance Reporting)

#### Goal:

The Elko Convention and Visitors Authority & Marketing/Lodging Committee will provide support and assistance to local organizations, groups, and individuals, within the ECVA's district to promote and market events which increase tourism, visitation, and enhance the economic viability of the area.

Award Restrictions: Funds cannot be carried over. All funding is subject to change, based on the availability of funds, and the ECVA needs. By submitting an application in response to the NOFO, there is no guarantee of funding or funding at the level requested. The ECVA reserves the right to fund any, all, or any variation of services requested in the application.

| Task  | Due Date/Time                         |
|---|---------------------------------------|
| Notice of Funding Opportunity Released                        | January 02, 2025                      |
| Application Submission Deadline                               | January 31, 2025/ 4:00pm              |
| Evaluation Period (Estimated)                                 | February 1, 2025 – February 7, 2025   |
| Applicants Presentations                                      | February 12, 2025; 8:30am             |
| Funding Decisions (Recommendations forwarded to ECVA Board of | February 12, 2025                     |
| Governors)  |                                       |
| Recommendations before the ECVA Board                         | February 25, 2025                     |
| Applicants Notified   | Within 30 days of ECVA Board decision |

#### **Priority Funding Areas:**

To further the mission of the ECVA, this NOFO seeks partners whose proposals are focused on achieving positive outcomes. The overarching objective is to increase tourism, visitation, expand on local activities, events and improve on the quality of life for the community.

- A. All funds must be used for marketing outside a 50-mile radius.
- B. Funds cannot be used for supplanting wages and or services.
- C. Funds cannot be used for purchases of products to be used as prizes or added prize monies.

#### **Procedures:**

- A. This cycle is for any/all event marketing requests, scheduled in July thru December 2025 within the ECVA District.
- B. Applications are available at: <a href="www.ExploreElko.com">www.ExploreElko.com</a>. Click on Forms.
- C. During the submittal period applications should be submitted to:

Elko Convention and Visitors Authority

Attn: Marketing Committee

700 Moren Way

Elko, NV 89801

or

Marketing@Elkocva.com

- D. Applications should be submitted by: January 31, 2025.
- E. The ECVA Marketing/Lodging Committee will review all applications at the February 12, 2025, meeting at 8:30am at the Elko Convention Center, Cedar Room.
- F. It is requested that all applicants plan to attend the ECVA Marketing/Lodging Committee meeting. Applicants will be allotted a three (3) minute presentation of their event marketing campaign.
- G. The Marketing/Lodging Committee will score each application, using a "scoring matrix." The committee may solicit information from any available source, including asking questions at the conclusion of the three (3) minute presentation, regarding any aspect of a proposal; and seek, and review any other information deemed pertinent to the evaluation process.

| Application                | Scoring                                |                        |                         |       |
|----------------------------|--|------------------------|-------------------------|-------|
| Organization or Event Name | Meets the<br>Priority Funding<br>Areas | Sustainability<br>Plan | Application is complete | TOTAL |

Scoring will be from one (1) to five (5); five (5) being the highest score possible.

H. After reviewing and scoring the applications based on the priority funding areas, the Marketing/Lodging Committee will submit funding recommendations to the ECVA Board of

Governors for final approval. Final decision will be made based on the following factors:

- a. Availability of funding.
- b. Scores on the scoring matrix.
- c. Potential increase in tourism and visitation.
- d. Conflicts or redundancy with other locally funded programs.
- I. Applicants will be notified by e-mail and telephone following the ECVA Board of Governors approval.
  - a. Recipients should contact the ECVA Marketing Department to ensure proper ECVA logos are being used for publications, high resolution video, and any other marketing partnership opportunities that might be available to assist them.
  - b. All event marketing materials must contain the ECVA logo to receive funding.
  - c. ECVA will post event on social media and website but will not be responsible for marketing of the event or creating a marketing plan.

#### **Performance Reporting:**

- a. All awarded funds need to have receipts and invoices for reimbursement and must be submitted within the 60-days after the event.
- b. No reimbursement payment will be issued until all receipts are received prior to the end of the 60 days.
- c. Funds will be forfeited if the grant recipient does not turn in required receipts for reimbursement within the 60 days after the event.
- d. Recipients are required to give an "after-event" update to the ECVA Board of Governor within 90 days after event indicating the success of the event including how it was measured, or they MAY loose funding for the next grant request cycle.

#### **Sustainability:**

The funds provided through the Transient Lodging Tax, distributed by the ECVA/Marketing Committee, are meant to contribute to tourism, visitation, and to the economic impact for the community. Applicants are encouraged to have a sustainability plan. Programs with sustainability plans built in for future growth will receive the highest priority.

#### **Future Notice of Funding Opportunity:**

The Elko Convention and Visitors Authority & Marketing/Lodging Committee will host another funding opportunity for events in the Spring of 2026. This funding opportunity will be for those events from January 01, 2026, thru June 30, 2026.

| Date Received by ECVA: |  |
|------------------------|--|
|                        |  |
|                        |  |



# Elko Convention & Visitors Authority Marketing/Tourism Fund Application

Any applicant who would like to be considered for funding must submit a completed and signed application in compliance with the instructions within the Notice of Funding Opportunity. The Elko Convention & Visitors Authority's Marketing Committee review application requests for recommendation of funding to be forwarded to the ECVA Board of Governors. Please refer to the Notice of Funding Opportunity on our Website: ExploreElko.com

| Event Name:                       | Organization:   |  |
|-----------------------------------|---|--|
| vent Date(s)Federal Tax ID#       |   |  |
| Mailing Address                   |   |  |
| Representative Name               | Phone   |  |
| Email Address                     | Alt Phone   |  |
| Total Budget of marketing camp    | ign: \$   |  |
|                                   | om ECVA \$  |  |
|                                   | been funded through the ECVA marketing fund before? Yes No t recent results from your program: (i.e., Room nights, Impressions, Attendance, etc.) |  |
|                                   | treeeneresuns from your programs (ne., recom mights, impressions, reconductes, etc  |  |
|                                   |   |  |
| 2. Please provide an overview of  | f the project, including justification for the project and the objectives of the project.   |  |
|                                   |   |  |
| 3. Number of years event has e    | isted:  |  |
| 4. Target Markets(s) for advert   | sing/attendance:  |  |
| 5. Projected overnight visitors t | be generated by the event:  |  |
| a. 1 – 199                        | d. 1,000 – 2,499  |  |
| b. 200 – 499                      | e. 2,500 – 4,999  |  |
| c 500 – 999                       | f. 5.000 OR MORE  |  |

1

| Date Received by ECVA: |  |   | Agenda #:   |                    |  |
|------------------------|--|---|---|--------------------|--|
| 6.                     | How many visitors, from outside a 50-mile rad project?   | lius, do you exp  | ect to draw to your area as                             | a result of this   |  |
| 7.                     | Event duration (# of days/weeks/weekends):   |   |   |                    |  |
| 8.                     | How will the effectiveness of marketing campa  | ow will the effectiveness of marketing campaigns be measured? |   |                    |  |
| 9.                     | If approved for marketing funding support, how will you recognize the Elko Convention & Visitors Authority?  |   |   |                    |  |
|                        | EVENT MARKE  | TING & SUPP   | ORT BUDGET  |                    |  |
|                        | List below all planned marketing activities, i printing, facility use discounts/fee waiver reimbursements, pending submittal of a rec Code 4-6-10 (F). | s, etc.). <b>Approv</b><br>e <mark>eipt for eligibl</mark>    | ved marketing funds are e<br>e expense(s) in accordance | disbursed as       |  |
|                        | Publication/Media Outlet/Expense   |   | Anticipated Funding<br>Source                           | Estimated Cost     |  |
|                        |  |   |   |                    |  |
|                        |  |   |   |                    |  |
|                        |  |   |   |                    |  |
|                        |  |   |   |                    |  |
|                        | *Funds must be<br>*Funds cannot be used for  |   | <u> </u>  |                    |  |
| Pl                     | lease use additional pages, as necessary.  | supplanting   | wages and of services.                                  |                    |  |
| •                      | v signing below, I affirm I am an authorized repre-<br>tovided in this form is complete and accurate to the  |   |   | nd the information |  |
| Si                     | gnature  |   | Date  |                    |  |
| These                  | se include any relevant supporting documents when may include a comprehensive, detailed budget, t successes, etc. Return completed form and any        | ; samples of pla  | nned marketing placement                                |                    |  |
| EI<br>A7<br>70         | Ibmit completed form and any supporting documents CONVENTION & VISITORS AUTHOR TIN: Marketing Support Applications O Moren Way ko, NV 89801            | RITY  | E-mail to: <b>Marketing@elk</b>                         | ocva.com           |  |

2

| Date Received by ECVA:                        | Agenda #: |
|---|-----------|
|   |           |
| This Page for ECVA Use Only                   |           |
|   |           |
| Date to Marketing Committee:                  |           |
| Recommendation from Marketing Committee:      |           |
|   |           |
| Date to ECVA Board of Governors:              |           |
| ECVA Board Decision:                          |           |
|   |           |
|   |           |
| Date Organization notified of Roard Decision: |           |