

ELKO CONVENTION & VISITORS AUTHORITY  
 QUARTERLY REVENUE AND EXPENDITURE REPORT  
 PERIOD END: 12/31/2024

	AMOUNT THIS QUARTER	YEAR TO-DATE
<u>REVENUES</u>		
Room Tax	177,512.92	361,717.04
Consolidated Tax Revenue	97,849.08	130,465.44
Sales Revenue-Commissions	1.63	1.63
Interest Income	36,236.77	78,923.52
Miscellaneous Revenue	0.00	183.17
Room Tax	93,298.05	190,121.72
Grant Revenues	4,325.05	26,800.43
Room Tax	55,978.83	114,073.03
Room Tax Revenue - Balloon Payment	111,957.67	228,146.08
Ad Valorem Tax	129,769.24	328,455.66
Interest Income	744.52	1,614.79
Miscellaneous Revenue	2,200.00	2,200.00
Auditorium Rental Revenue-Convention Ctr	4,165.00	8,330.00
Facility Rental Revenue-Convention Ctr	26,411.50	56,102.00
Booth Space Rental Revenue-Convention Ctr	0.00	1,160.00
Utility Rental Fee-Convention Ctr	4,550.00	5,700.00
ECVA Catering Revenue-Convention Ctr	1,029.00	3,112.00
Audio Visual Revenue-Convention Ctr	1,595.00	4,400.00
Catering Fees 12%-Convention Ctr	2,717.72	4,214.92
Damage/Cleanup Fees-Convention Ctr	1,340.00	1,440.00
Facility Set up Fees-Convention Ctr	1,650.00	3,600.00
Equipment Rental Fees-Convention Ctr	1,665.00	1,995.00
Copies Revenue-Convention Ctr	0.00	0.00
Facility Rental Revenue-Conference Ctr	36,479.50	70,600.50
Booth Space Rental Revenue-Conference Ctr	0.00	0.00
Utility Rental Fee-Conference Ctr	1,325.00	2,850.00
ECVA Catering Revenue-Conference Ctr	1,015.00	3,144.00
Audio Visual Revenue-Conference Center	490.00	900.00
Catering Fees 12%-Conference Ctr	8,589.19	10,735.19
Damage/Cleanup Fees-Conference Ctr	350.00	600.00
Facility Set up Fees-Conference Ctr	2,400.00	4,675.00
Equipment Rental Fees-Conference Ctr	2,720.00	4,495.00
Booth Space Rental Revenue-Mine Expo	0.00	0.00
Utility Rental Fee-Mine Expo	0.00	0.00
Equipment Rental Fees-Mine Expo	0.00	0.00
Sponsorships-Mine Expo	0.00	0.00

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Banner & Program Advertising-Mine Expo	0.00	0.00
Golf Tournament Revenue-Mine Expo	0.00	0.00
Golf Sponsor-Mine Expo	0.00	0.00
Opening Reception Revenue-Mine Expo	0.00	0.00
Booth Space Rental-Pop Con	0.00	6,000.00
Utility Rental Fees-Pop Con	0.00	159.00
Equipment Rental Fees-Pop Con	0.00	200.00
Sponsorship-Pop Con	0.00	1,000.00
Sales Revenue-Pop Con	0.00	2,622.64
Event Revenue-Festival of Trees	52,415.00	52,415.00
Facility Rent Sponsorship-Convention Ctr	-11,191.50	-16,662.50
Facility Rental Discount 25%-Convention Ctr	-2,964.50	-6,012.50
Facility Rental Discount 40%-Convention Ctr	0.00	0.00
Facility Rent Sponsorship-Conference Ctr	-630.00	-1,606.00
Facility Rental Discount 25%-Conference Ctr	-4,066.50	-4,930.50
Facility Rental Discount 40%-Conference Ctr	0.00	0.00
SUB-TOTALS REVENUE	<u>841,928.17</u>	<u>1,683,941.26</u>
TRANSFERS IN	<u>7,360,000.00</u>	<u>7,360,000.00</u>
SUB TOTAL REVENUE	<u>8,201,928.17</u>	<u>9,043,941.26</u>
BEGINNING FUND BALANCE	<u>7,695,007.59</u>	<u>7,695,007.59</u>
TOTAL RESOURCES	<u><u>15,896,935.76</u></u>	<u><u>16,738,948.85</u></u>

EXPENDITURES

Bank Fees	0.00	10.00
Bank Fees	0.00	0.00
Advertising	0.00	1,044.36
Advertising - Grant Funded	8,649.80	41,036.11
Magazine Advertising	0.00	0.00
Print Media	6,211.19	11,537.19
Video Production/Photography	0.00	0.00
Promotional Material	3,335.18	3,335.18
Subscriptions/Dues/Fees	199.00	3,525.25
Notice of Funding Opportunity	2,500.00	35,350.10
Digital/Social Media	92.84	9,208.54
Signage, Billboards	0.00	0.00
Advertising - TV	9,589.30	48,791.79
Advertising - Other	0.00	0.00
Consumer/ Trade Shows	869.91	3,715.94
Convention Marketing	0.00	0.00

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Leisure Marketing	11,058.02	21,422.06
Familiarization Tours	55.12	710.46
Capital Outlay	47,353.70	47,353.70
Capital Outlay	179,971.44	246,321.94
Salaries-Convention Ctr	139,724.47	281,618.58
Salaries-Marketing	31,277.24	61,029.35
PERS Retirement-Convention Ctr	45,667.16	99,241.97
Health Insurance-Convention Ctr	27,341.97	51,699.94
Medicare Expense-Convention Ctr	1,999.38	4,034.68
Workman's Comp Insurance-Convention Ctr	4,717.60	9,715.80
Nevada Unemployment Insurance-Convention Ctr	216.82	621.74
Social Security-Convention Ctr	0.00	-7.08
PERS-Mktg.	8,614.22	18,011.53
Health-Mktg.	6,012.00	10,521.00
Medicare-Mktg	453.52	884.93
Workman's Comp Insurance-Mktg.	1,179.40	2,428.95
Nevada Unemployment Insurance-Mktg.	32.30	157.04
Social Security-Mktg.	0.00	-2.33
Office Supplies-Convention Ctr	879.04	3,187.28
Postage & Freight-Convention Ctr	660.93	1,041.15
Travel & Transportation-Convention Ctr	0.00	0.00
Meals & Lodging-Convention Ctr	1,229.08	1,702.22
Staff Uniforms-Convention Ctr	81.97	238.30
Dues & Subscriptions-Convention Ctr	1,180.73	2,125.66
Break Room Supplies-Convention Ctr	226.00	525.38
Miscellaneous Expense-Convention Ctr	0.00	358.00
Education & Training-Convention Ctr	0.00	0.00
Leases-Convention Ctr	2,534.66	4,245.29
Catering-Convention Ctr	4,313.41	6,237.38
Taxes & Licenses-Convention Ctr	519.27	877.53
Audio Visual & Fees Expense-Convention Ctr	261.25	1,283.49
Small Tools & Equipment-Convention Ctr	639.01	2,168.45
Maintenance Supplies-Convention Ctr	3,346.59	6,081.08
Vehicle Maintenance-Convention Ctr	2,637.01	3,602.26
Equipment & Building Maintenance-Convention Ctr	5,104.26	16,763.78
Grounds Maintenance-Convention Ctr	4,489.48	10,607.13
Communications-Convention Ctr	14,148.44	25,755.51
Water & Sewer-Convention Ctr	2,731.68	5,476.30
Electrical Power-Convention Ctr	18,048.64	40,390.78
Natural Gas-Convention Ctr	10,796.95	12,839.40
Sanitation-Convention Ctr	1,201.50	2,633.67
Auditing & Accounting Services-Convention Ctr	58,457.44	72,818.44
Legal & Professional Fees-Convention Ctr	2,383.50	6,889.00

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Building & Liability Insurance-Convention Ctr	0.00	44,511.17
Bank Fees-Convention Ctr	2,265.69	5,722.29
Bond Issuance Costs	209,560.32	209,560.32
Temporary Workers-Convention Ctr	9,224.15	10,737.85
Advertising-Convention Ctr	14.99	-6.53
Promotions/Tourism-Convention Ctr	0.00	1,000.00
Promotional Material-Convention Ctr	266.09	266.09
Sponsorships/Contributions-Convention Ctr	2,121.80	10,453.32
Capital Outlay-Convention Ctr	0.00	10,033.70
Leases-Conference Ctr	370.31	1,187.85
Catering-Conference Ctr	660.56	2,226.16
Taxes & Licenses-Conference Ctr	0.00	0.00
Audio Visual & Fees Expense-Conference Ctr	39.00	39.00
Small Tools & Equipment-Conference Ctr	164.79	459.39
Maintenance Supplies-Conference Ctr	1,576.85	2,592.92
Equipment & Building Maintenance-Conference Ctr	2,323.35	4,947.30
Grounds Maintenance-Conference Ctr	0.00	27.98
Communications-Conference Ctr	3,150.00	6,300.00
Water & Sewer-Conference Ctr	871.43	2,027.16
Electrical Power-Conference Ctr	6,785.10	15,542.94
Natural Gas-Conference Ctr	4,783.63	5,521.80
Sanitation-Conference Ctr	1,201.50	2,633.67
Building & Liability Insurance-Conference Ctr	0.00	44,511.18
Building Use Fee-Conference Ctr	15,381.51	30,763.02
Debt Principle-Conference Ctr	6,830,753.32	6,894,957.92
Debt Interest-Conference Ctr	95,362.05	172,579.01
Meals & Lodging Expense-Mine Expo	0.00	0.00
Printing-Mine Expo	0.00	14.09
Miscellaneous Expense-Mine Expo	0.00	0.00
Bank Fees-Mine Expo	0.00	0.00
Temporary Workers-Mine Expo	0.00	0.00
Exhibitors Services-Mine Expo	52,651.40	56,256.41
Opening Reception Expenses-Mine Expo	0.00	0.00
Advertising-Mine Expo	0.00	164.74
Golf Tournament Expense-Mine Expo	0.00	0.00
Travel & Transportation-Pop Con	0.00	13,255.63
Meals & Lodging-Pop Con	36.78	11,852.73
Miscellaneous Expense-Pop Con	0.00	966.52
Taxes & Licenses-Pop Con	636.00	1,199.55
Bank Fees-Pop Con	0.00	217.12
Awards-Pop Con	0.00	3,440.24
Judges Celebrities and Creators Expense-Pop Con	0.00	29,459.27
Advertising & Promotions-Pop Con	2,500.00	30,437.27

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Meals & Lodging Expense-Festival of Trees	169.78	169.78
Miscellaneous Expense-Festival of Trees	35.97	35.97
Bank Fees-Festival of Trees	2,159.32	2,159.32
Charity Partners-Festival of Trees	48,181.15	48,181.15
Services & Supplies-Festival of Trees	136.88	1,385.88
Advertising-Festival of Trees	2,812.71	3,266.22
Website Services	322.17	622.17
MRO-Maintenance, Repair & Optimization	0.00	0.00
Transfers Out	5,780,000.00	5,780,000.00
Transfers Out	850,000.00	850,000.00
Transfers Out	730,000.00	730,000.00
Medium-Term Bond Issued	-5,780,000.00	-5,780,000.00
SUB-TOTAL EXPENDITURES	<u>9,549,511.02</u>	<u>10,502,845.77</u>
ENDING FUND BALANCE	<u>6,236,103.08</u>	<u>6,236,103.08</u>
TOTAL EXPENDITURES & FUND BALANCE	<u><u>15,785,614.10</u></u>	<u><u>16,738,948.85</u></u>

A complete detailed record is available at the Elko Convention & Visitors Authority's Office  
 Office Hours Monday - Friday 8:00 A.M. until 4:30 P.M.  
 Telephone Number 775-738-4091