

ELKO CONVENTION & VISITORS AUTHORITY
 QUARTERLY REVENUE AND EXPENDITURE REPORT
 PERIOD END: 03/31/2025

	AMOUNT THIS QUARTER	YEAR TO-DATE
<u>REVENUES</u>		
Room Tax	148,245.19	509,962.23
Consolidated Tax Revenue	97,849.08	228,314.52
Sales Revenue-Commissions	0.00	1.63
Interest Income	32,575.68	111,499.20
Miscellaneous Revenue	116.11	299.28
Room Tax	77,929.01	268,050.73
Grant Revenues	0.00	26,800.43
Room Tax	46,757.41	160,830.44
Room Tax Revenue - Balloon Payment	93,514.81	321,660.89
Ad Valorem Tax	233,768.14	562,223.80
Interest Income	644.06	2,258.85
Miscellaneous Revenue	0.00	2,200.00
Auditorium Rental Revenue-Convention Ctr	18,975.70	27,305.70
Facility Rental Revenue-Convention Ctr	48,744.30	104,846.30
Booth Space Rental Revenue-Convention Ctr	3,715.00	4,875.00
Utility Rental Fee-Convention Ctr	1,425.00	7,125.00
ECVA Catering Revenue-Convention Ctr	3,835.00	6,947.00
Audio Visual Revenue-Convention Ctr	4,565.00	8,965.00
Catering Fees 12%-Convention Ctr	10,378.80	14,593.72
Damage/Cleanup Fees-Convention Ctr	375.00	1,815.00
Facility Set up Fees-Convention Ctr	2,225.00	5,825.00
Equipment Rental Fees-Convention Ctr	2,260.00	4,255.00
Copies Revenue-Convention Ctr	0.00	0.00
Facility Rental Revenue-Conference Ctr	69,279.10	139,879.60
Booth Space Rental Revenue-Conference Ctr	1,295.00	1,295.00
Utility Rental Fee-Conference Ctr	2,700.00	5,550.00
ECVA Catering Revenue-Conference Ctr	4,090.00	7,234.00
Audio Visual Revenue-Conference Center	1,525.00	2,425.00
Catering Fees 12%-Conference Ctr	11,737.27	22,472.46
Damage/Cleanup Fees-Conference Ctr	200.00	800.00
Facility Set up Fees-Conference Ctr	2,125.00	6,800.00
Equipment Rental Fees-Conference Ctr	6,347.00	10,842.00
Booth Space Rental Revenue-Mine Expo	95,965.00	95,965.00
Utility Rental Fee-Mine Expo	760.39	760.39
Equipment Rental Fees-Mine Expo	300.00	300.00
Sponsorships-Mine Expo	58,350.00	58,350.00

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Banner & Program Advertising-Mine Expo	4,550.00	4,550.00
Golf Tournament Revenue-Mine Expo	0.00	0.00
Golf Sponsor-Mine Expo	52,800.00	52,800.00
Opening Reception Revenue-Mine Expo	0.00	0.00
Booth Space Rental-Pop Con	0.00	6,000.00
Utility Rental Fees-Pop Con	0.00	159.00
Equipment Rental Fees-Pop Con	0.00	200.00
Sponsorship-Pop Con	0.00	1,000.00
Sales Revenue-Pop Con	0.00	2,622.64
Event Revenue-Festival of Trees	0.00	52,415.00
Facility Rent Sponsorship-Convention Ctr	-3,000.00	-19,662.50
Facility Rental Discount 25%-Convention Ctr	-1,648.00	-7,660.50
Facility Rental Discount 40%-Convention Ctr	-4,985.50	-4,985.50
Facility Rent Sponsorship-Conference Ctr	0.00	-1,606.00
Facility Rental Discount 25%-Conference Ctr	-2,738.00	-7,668.50
Facility Rental Discount 40%-Conference Ctr	-4,390.00	-4,390.00
SUB-TOTALS REVENUE	<u>1,123,160.55</u>	<u>2,807,101.81</u>
TRANSFERS IN	0.00	7,360,000.00
SUB TOTAL REVENUE	<u>1,123,160.55</u>	<u>10,167,101.81</u>
BEGINNING FUND BALANCE	<u>7,695,007.59</u>	<u>7,695,007.59</u>
TOTAL RESOURCES	<u><u>8,818,168.14</u></u>	<u><u>17,862,109.40</u></u>

EXPENDITURES

Bank Fees	0.00	10.00
Bank Fees	0.00	0.00
Advertising	0.00	1,044.36
Advertising - Grant Funded	14,833.39	48,432.50
Magazine Advertising	0.00	0.00
Print Media	9,871.16	21,861.86
Video Production/Photography	0.00	0.00
Promotional Material	85.91	3,764.56
Subscriptions/Dues/Fees	25,389.78	28,915.03
Notice of Funding Opportunity	5,000.00	40,350.10
Digital/Social Media	9.94	9,218.48
Signage, Billboards	0.00	0.00
Advertising - TV	0.00	48,791.79
Advertising - Other	0.00	0.00
Consumer/ Trade Shows	630.58	4,346.52
Convention Marketing	0.00	0.00

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Leisure Marketing	15,664.00	44,523.06
Familiarization Tours	69.27	779.73
Capital Outlay	0.00	47,353.70
Capital Outlay	63,292.96	309,614.90
Salaries-Convention Ctr	158,572.85	440,191.43
Salaries-Marketing	27,799.55	88,828.90
PERS Retirement-Convention Ctr	52,460.68	151,702.65
Health Insurance-Convention Ctr	27,341.97	79,041.91
Medicare Expense-Convention Ctr	2,272.73	6,307.41
Workman's Comp Insurance-Convention Ctr	4,717.60	14,433.40
Nevada Unemployment Insurance-Convention Ctr	1,410.63	2,032.37
Social Security-Convention Ctr	0.00	-7.08
PERS-Mktg.	7,966.69	25,978.22
Health-Mktg.	4,008.00	14,529.00
Medicare-Mktg	403.09	1,288.02
Workman's Comp Insurance-Mktg.	1,179.40	3,608.35
Nevada Unemployment Insurance-Mktg.	250.20	407.24
Social Security-Mktg.	0.00	-2.33
Office Supplies-Convention Ctr	1,365.60	4,552.88
Postage & Freight-Convention Ctr	491.17	1,532.32
Travel & Transportation-Convention Ctr	93.01	93.01
Meals & Lodging-Convention Ctr	1,238.16	4,097.28
Staff Uniforms-Convention Ctr	170.94	409.24
Dues & Subscriptions-Convention Ctr	1,807.50	3,933.16
Break Room Supplies-Convention Ctr	236.88	762.26
Miscellaneous Expense-Convention Ctr	815.38	1,173.38
Education & Training-Convention Ctr	159.99	159.99
Leases-Convention Ctr	2,426.88	6,672.17
Catering-Convention Ctr	2,653.18	9,124.91
Taxes & Licenses-Convention Ctr	528.63	1,406.16
Audio Visual & Fees Expense-Convention Ctr	525.55	1,809.04
Small Tools & Equipment-Convention Ctr	285.88	2,454.33
Maintenance Supplies-Convention Ctr	3,031.47	9,112.55
Vehicle Maintenance-Convention Ctr	103.19	3,835.59
Equipment & Building Maintenance-Convention Ctr	7,869.34	29,097.34
Grounds Maintenance-Convention Ctr	9,705.62	20,538.79
Communications-Convention Ctr	10,639.53	36,395.04
Water & Sewer-Convention Ctr	1,821.12	7,297.42
Electrical Power-Convention Ctr	13,259.34	53,650.12
Natural Gas-Convention Ctr	9,738.30	22,577.70
Sanitation-Convention Ctr	1,593.52	4,227.19
Auditing & Accounting Services-Convention Ctr	376.49	74,094.93
Legal & Professional Fees-Convention Ctr	7,036.50	13,925.50

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Building & Liability Insurance-Convention Ctr	0.00	44,511.17
Bank Fees-Convention Ctr	4,700.60	10,422.89
Bond Issuance Costs	-242,545.84	-32,985.52
Temporary Workers-Convention Ctr	17,073.00	27,810.85
Advertising-Convention Ctr	0.00	-6.53
Promotions/Tourism-Convention Ctr	0.00	1,000.00
Promotional Material-Convention Ctr	70.94	337.03
Sponsorships/Contributions-Convention Ctr	0.00	10,453.32
Capital Outlay-Convention Ctr	0.00	10,033.70
Leases-Conference Ctr	532.62	1,720.47
Catering-Conference Ctr	2,251.98	4,478.14
Taxes & Licenses-Conference Ctr	0.00	0.00
Audio Visual & Fees Expense-Conference Ctr	912.09	951.09
Small Tools & Equipment-Conference Ctr	285.88	745.27
Maintenance Supplies-Conference Ctr	2,431.24	5,024.16
Equipment & Building Maintenance-Conference Ctr	698.71	7,659.76
Grounds Maintenance-Conference Ctr	648.95	728.41
Communications-Conference Ctr	4,139.91	10,439.91
Water & Sewer-Conference Ctr	582.16	2,609.32
Electrical Power-Conference Ctr	4,602.57	20,145.51
Natural Gas-Conference Ctr	4,684.12	10,205.92
Sanitation-Conference Ctr	2,391.55	5,025.22
Building & Liability Insurance-Conference Ctr	0.00	44,511.18
Building Use Fee-Conference Ctr	0.00	30,763.02
Debt Principle-Conference Ctr	0.00	6,894,957.92
Debt Interest-Conference Ctr	0.00	172,579.01
Meals & Lodging Expense-Mine Expo	0.00	0.00
Printing-Mine Expo	0.00	14.09
Miscellaneous Expense-Mine Expo	2,120.94	2,120.94
Bank Fees-Mine Expo	0.00	0.00
Temporary Workers-Mine Expo	0.00	0.00
Exhibitors Services-Mine Expo	1.00	56,257.41
Opening Reception Expenses-Mine Expo	0.00	0.00
Advertising-Mine Expo	0.00	164.74
Golf Tournament Expense-Mine Expo	0.00	0.00
Travel & Transportation-Pop Con	0.00	13,255.63
Meals & Lodging-Pop Con	0.00	11,852.73
Miscellaneous Expense-Pop Con	0.00	966.52
Taxes & Licenses-Pop Con	0.00	1,199.55
Bank Fees-Pop Con	0.00	217.12
Awards-Pop Con	0.00	3,440.24
Judges Celebrities and Creators Expense-Pop Con	0.00	29,459.27
Advertising & Promotions-Pop Con	0.00	30,437.27

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Meals & Lodging Expense-Festival of Trees	0.00	561.68
Miscellaneous Expense-Festival of Trees	0.00	35.97
Bank Fees-Festival of Trees	0.00	2,159.32
Charity Partners-Festival of Trees	0.00	48,181.15
Services & Supplies-Festival of Trees	0.00	1,525.88
Advertising-Festival of Trees	240.00	3,052.71
Website Services	459.00	1,081.17
MRO-Maintenance, Repair & Optimization	0.00	0.00
Transfers Out	0.00	5,780,000.00
Transfers Out	0.00	850,000.00
Transfers Out	0.00	730,000.00
Medium-Term Bond Issued	0.00	-5,780,000.00
SUB-TOTAL EXPENDITURES	<u>307,484.97</u>	<u>10,820,382.99</u>
ENDING FUND BALANCE	<u>7,041,726.41</u>	<u>7,041,726.41</u>
TOTAL EXPENDITURES & FUND BALANCE	<u><u>7,349,211.38</u></u>	<u><u>17,862,109.40</u></u>

A complete detailed record is available at the Elko Convention & Visitors Authority's Office
 Office Hours Monday - Friday 8:00 A.M. until 4:30 P.M.
 Telephone Number 775-738-4091