



ELKO CONVENTION & VISITORS AUTHORITY
QUARTERLY REVENUE AND EXPENDITURE REPORT

In accordance with NRS 244.225 and NRS 268.030, The Elko Convention and Visitors Authority hereby publishes notice of the following receipts and disbursements.

Details relating to the individual financial transactions for this reporting period is available upon request by contacting the Elko Convention and Visitors Authority by one of the following methods:

- 1) In writing to: 700 Moren Way, Elko, NV 89801
- 2) By phone: (775) 738-4091
- 3) In person at the Elko Convention & Visitors Authority office during regular business hours, Monday through Friday, 8:00 a.m. to 4:30 p.m., located at 700 Moren Way, Elko, NV 89801
- 4) A listing accounts of disbursements is available on the ECVA's website: ExploreElko.com

Elko Convention & Visitors Authority (ECVA2)

Budget Revenue & Expense Report

2025/2026 - Fiscal Year 2025/2026

Current : 4/1/2026 to 6/30/2026

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YTD : 7/1/2025 to 6/30/2026

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	Actual Current	Actual YTD	Budget YTD	Variance YTD
01 - General				
Operating Revenue				
Room Tax	359,028.08	936,296.48	741,400.00	(194,896.48)
Consolidated Tax Revenue	130,465.44	391,396.32	391,396.32	0.00
Interest Income	21,816.19	102,885.71	135,000.00	32,114.29
Auditorium Rental Revenue-Convention Ctr	4,109.00	34,749.00	22,500.00	(12,249.00)
Facility Rental Revenue-Convention Ctr	40,733.00	170,194.00	115,000.00	(55,194.00)
Booth Space Rental Revenue-Convention Ctr	10,950.00	21,305.00	20,000.00	(1,305.00)
Utility Rental Fee-Convention Ctr	1,300.00	3,725.00	4,000.00	275.00
ECVA Catering Revenue-Convention Ctr	2,262.76	10,112.76	6,000.00	(4,112.76)
Audio Visual Revenue-Convention Ctr	2,285.00	11,635.00	8,000.00	(3,635.01)
Catering Fees 12%-Convention Ctr	7,031.24	32,166.88	10,553.00	(21,613.88)
Damage/Cleanup Fees-Convention Ctr	(246.00)	904.00	1,200.00	296.00
Facility Set up Fees-Convention Ctr	1,700.00	6,475.00	6,000.00	(475.00)
Equipment Rental Fees-Convention Ctr	685.00	5,450.00	5,200.00	(250.00)
Facility Rental Revenue-Conference Ctr	47,034.50	195,475.37	132,000.00	(63,475.37)
Utility Rental Fee-Conference Ctr	1,200.00	4,950.00	4,000.00	(950.00)
Audio Visual Revenue-Conference Center	215.00	2,920.00	3,000.00	80.00
Catering Fees 12%-Conference Ctr	14,821.82	50,987.81	18,000.00	(32,987.81)
Damage/Cleanup Fees-Conference Ctr	125.00	125.00	1,200.00	1,075.00
Facility Set up Fees-Conference Ctr	2,100.00	8,450.00	8,000.00	(450.00)
Equipment Rental Fees-Conference Ctr	1,280.00	9,832.00	8,500.00	(1,332.00)
Booth Space Rental Revenue-Mine Expo	53,787.50	389,522.50	363,000.00	(26,522.50)
Utility Rental Fee-Mine Expo	5,620.23	6,119.05	3,000.00	(3,119.05)
Equipment Rental Fees-Mine Expo	4,730.00	12,865.00	8,000.00	(4,865.00)
In Kind Revenue-Mine Expo	0.00	0.00	30,000.00	30,000.00
Golf Tournament Revenue-Mine Expo	68,450.00	68,450.00	64,400.00	(4,050.00)
Golf Sponsor-Mine Expo	3,750.00	48,800.00	50,000.00	1,200.00
Opening Reception Revenue-Mine Expo	13,830.03	13,830.03	15,000.00	1,169.97
Booth Space Rental-Pop Con	0.00	9,350.00	10,000.00	650.00
Total Operating Revenue	\$799,063.79	\$2,548,971.91	\$2,184,349.32	(\$364,622.60)
Total Revenue	\$799,063.79	\$2,548,971.91	\$2,184,349.32	(\$364,622.60)
Operating Expense				
Advertising	608.08	1,170.69	1,500.00	329.31
Salaries-Convention Ctr	146,427.40	598,291.90	675,000.00	76,708.10
PERS Retirement-Convention Ctr	52,440.34	213,499.15	220,000.00	6,500.85
Health Insurance-Convention Ctr	21,726.03	95,139.59	108,220.00	13,080.41
Medicare Expense-Convention Ctr	2,096.62	8,362.99	9,375.00	1,012.01
Workman's Comp Insurance-Convention Ctr	5,246.00	21,119.60	22,750.00	1,630.40
Nevada Unemployment Insurance-Convention Ctr	704.24	2,639.84	3,875.00	1,235.16
Office Supplies-Convention Ctr	1,071.22	5,336.06	4,500.00	(836.06)
Postage & Freight-Convention Ctr	591.84	2,083.16	2,500.00	416.84
Travel & Transportation-Convention Ctr	0.00	121.25	1,000.00	878.75
Meals & Lodging-Convention Ctr	340.54	3,839.11	4,500.00	660.89
Staff Uniforms-Convention Ctr	1,233.58	1,636.20	2,000.00	363.80
Dues & Subscriptions-Convention Ctr	697.86	5,524.56	5,000.00	(524.56)
Break Room Supplies-Convention Ctr	300.29	1,343.91	1,200.00	(143.91)
Education & Training-Convention Ctr	1,607.94	6,453.03	2,000.00	(4,453.03)
Leases-Convention Ctr	2,239.99	16,235.48	14,500.00	(1,735.48)

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01 - General				
Catering-Convention Ctr	2,297.75	9,540.46	12,000.00	2,459.54
Taxes & Licenses-Convention Ctr	1,424.39	2,413.05	2,500.00	86.95
Small Tools & Equipment-Convention Ctr	8,166.16	9,210.56	1,500.00	(7,710.56)
Maintenance Supplies-Convention Ctr	3,786.53	13,699.92	16,000.00	2,300.08
Vehicle Maintenance-Convention Ctr	455.08	3,932.28	5,500.00	1,567.72
Equipment & Building Maintenance-Convention Ctr	(4,543.98)	27,522.10	25,000.00	(2,522.10)
Grounds Maintenance-Convention Ctr	9,332.05	37,373.63	29,000.00	(8,373.63)
Communications-Convention Ctr	9,224.07	47,849.53	36,000.00	(11,849.53)
Water & Sewer-Convention Ctr	2,744.62	10,939.66	12,000.00	1,060.34
Electrical Power-Convention Ctr	16,576.96	72,280.07	83,000.00	10,719.93
Natural Gas-Convention Ctr	2,176.30	14,853.59	25,000.00	10,146.41
Sanitation-Convention Ctr	1,249.13	5,297.10	5,000.00	(297.10)
Legal & Professional Fees-Convention Ctr	888.50	14,718.00	15,000.00	282.00
Bank Fees-Convention Ctr	19,177.36	36,983.27	12,000.00	(24,983.27)
Temporary Workers-Convention Ctr	15,814.06	23,604.56	10,000.00	(13,604.56)
Sponsorships/Contributions-Convention Ctr	4,329.83	22,212.36	30,000.00	7,787.64
Capital Outlay-Convention Ctr	21,547.36	27,890.89	45,000.00	17,109.11
Leases-Conference Ctr	564.36	10,173.16	10,136.63	(36.53)
Catering-Conference Ctr	1,896.48	7,161.26	10,500.00	3,338.74
Audio Visual & Fees Expense-Conference Ctr	2,170.97	3,040.95	5,000.00	1,959.05
Small Tools & Equipment-Conference Ctr	301.94	1,603.88	1,000.00	(603.88)
Maintenance Supplies-Conference Ctr	1,798.94	6,076.48	7,000.00	923.52
Equipment & Building Maintenance-Conference Ctr	4,040.91	14,961.06	11,500.00	(3,461.06)
Communications-Conference Ctr	3,150.00	12,600.00	15,600.00	3,000.00
Water & Sewer-Conference Ctr	2,490.65	7,200.63	5,200.00	(2,000.63)
Electrical Power-Conference Ctr	11,372.65	37,436.76	28,000.00	(9,436.76)
Natural Gas-Conference Ctr	3,981.90	13,893.90	15,000.00	1,106.10
Sanitation-Conference Ctr	1,229.13	5,277.42	5,000.00	(277.42)
Printing-Mine Expo	1,328.16	1,409.35	1,400.00	(9.35)
Maintenance Supplies-Mine Expo	52.37	52.37	2,000.00	1,947.63
Sanitation-Mine Expo	2,571.98	2,571.98	5,000.00	2,428.02
Bank Fees-Mine Expo	2,424.23	16,343.95	16,500.00	156.05
Temporary Workers-Mine Expo	29,201.75	29,201.75	25,000.00	(4,201.75)
Exhibitors Services-Mine Expo	161,427.11	218,561.03	295,000.00	76,438.97
Opening Reception Expenses-Mine Expo	26,983.03	27,722.01	31,000.00	3,277.99
Golf Tournament Expense-Mine Expo	81,800.85	81,800.85	85,000.00	3,199.15
Awards-Pop Con	0.00	3,901.44	5,000.00	1,098.56
Judges Celebrities and Creators Expense-Pop Con	0.00	38,412.71	40,000.00	1,587.29
Total Operating Expense	\$690,765.55	\$1,902,520.49	\$2,062,256.63	\$159,736.14
Total Expense	\$690,765.55	\$1,902,520.49	\$2,062,256.63	\$159,736.14
Excess Revenue Over Expenses	\$108,298.24	\$646,451.42	\$122,092.69	

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03 - Marketing & Tourism				
Operating Revenue				
Room Tax	186,487.96	487,021.55	400,000.00	(87,021.55)
Total Operating Revenue	\$186,487.96	\$487,021.55	\$400,000.00	(\$87,021.55)
Total Revenue	\$186,487.96	\$487,021.55	\$400,000.00	(\$87,021.55)
Operating Expense				
Print Media	9,711.42	32,587.45	46,400.00	13,812.55
Video Production/Photography	72.31	43,456.78	63,200.00	19,743.22
Promotional Material	9,587.42	16,007.84	25,000.00	8,992.16
Subscriptions/Dues/Fees	0.00	47,108.69	33,700.00	(13,408.69)
Professional Services	8,390.53	84,665.27	100,000.00	15,334.73
Digital/Social Media	1,842.98	38,277.53	39,000.00	722.47
Advertising - TV	12,602.03	74,107.03	87,000.00	12,892.97
Consumer/ Trade Shows	150.00	4,558.92	11,500.00	6,941.08
Leisure Marketing	28,116.53	69,210.53	87,000.00	17,789.47
Familiarization Tours	1,509.87	3,700.20	10,000.00	6,299.80
Salaries-Marketing	17,760.00	96,768.27	125,000.00	28,231.73
PERS-Mktg.	6,526.80	32,345.36	48,040.00	15,694.64
Health-Mktg.	3,033.00	16,560.00	24,050.00	7,490.00
Medicare-Mktg	257.52	1,403.14	2,070.00	666.86
Workman's Comp Insurance-Mktg.	1,311.50	5,279.90	4,152.00	(1,127.90)
Nevada Unemployment Insurance-Mktg.	106.56	379.51	800.00	420.49
Advertising & Promotions-Pop Con	0.00	27,705.92	30,000.00	2,294.08
Website Services	935.93	2,749.90	3,000.00	250.10
Total Operating Expense	\$101,914.40	\$596,872.24	\$739,912.00	\$143,039.76
Total Expense	\$101,914.40	\$596,872.24	\$739,912.00	\$143,039.76
Excess Revenue Over Expenses	\$84,573.56	(\$109,850.69)	(\$339,912.00)	

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06 - Facility Expansion				
Operating Revenue				
Room Tax	335,678.32	876,638.79	700,000.00	(176,638.79)
Total Operating Revenue	\$335,678.32	\$876,638.79	\$700,000.00	(\$176,638.79)
Other Revenue/Gains				
Transfers In	0.00	0.00	300,000.00	300,000.00
Total Other Revenue/Gains	\$0.00	\$0.00	\$300,000.00	\$300,000.00
Total Revenue	\$335,678.32	\$876,638.79	\$1,000,000.00	\$123,361.21
Other Expense (Expense)				
Debt Interest - Medium Term Bond - Conf Ctr 2024A	13,565.00	28,565.00	28,565.00	0.00
Debt Interest - Medium Term Bond - Conf Ctr 2024B	47,146.80	98,555.80	98,555.80	0.00
Total Other Expense (Expense)	\$60,711.80	\$127,120.80	\$127,120.80	\$0.00
Total Expense	\$60,711.80	\$127,120.80	\$127,120.80	\$0.00
Excess Revenue Over Expenses	\$274,966.52	\$749,517.99	\$872,879.20	

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10 - Capital Projects				
Operating Revenue				
Ad Valorem Tax	169,500.02	785,774.50	675,454.00	(110,320.50)
Interest Income	383.89	2,269.28	3,500.00	1,230.72
Total Operating Revenue	\$169,883.91	\$788,043.78	\$678,954.00	(\$109,089.78)
Total Revenue	\$169,883.91	\$788,043.78	\$678,954.00	(\$109,089.78)
Other Expense (Expense)				
Transfers Out	0.00	0.00	300,000.00	300,000.00
Total Other Expense (Expense)	\$0.00	\$0.00	\$300,000.00	\$300,000.00
Total Expense	\$0.00	\$0.00	\$300,000.00	\$300,000.00
Excess Revenue Over Expenses	\$169,883.91	\$788,043.78	\$378,954.00	